



*Innovative Food Product
Development Cycle:
Frame for Stepping Up
Research Excellence of FINS*

Natural Products Research: Quo Vadis?

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What have these in common?



Cannabis
(Hemp fibers)

Natural products are everywhere

- In your cars: natural fibers used in various materials
- In your printer ink: terpenoids
- In your clothing
- In dye of your jeans
- In your medicines
- In your shoes
 - *So they are at the basis of our life*

Useful plants

- Ca. 30 species for our staple food
- Ca. 100 species for fruits
- Ca. 100 species for vegetables
- 40.000- 70.000 medicinal plants
- Many others (fibers, paper, wood, spices, ornamental, etc.)

Changing global situation

- Growing population
- Need for increased food production
- Need for novel medicines
 - Antibiotics, antiparasitic, anticancer, antiviral
- Pollution environment
- Sustainable, renewable production

New products and concepts from nature

**Natural Products Research
can contribute in many ways
to make this a better world!**

**To survive in science you must
be good in selfmotivation**

5 most important natural products highlights of the past 5 decades

- ?.....? Please give me your candidate

Mine

- NIH plant screening: taxol, camptothecine
- TCM: artemisinin
- By chance: vinblastine and vincristine
- Metabolic engineering: Golden rice
- MEP terpenoid pathway

Nobel Prize for Medicine 2015

- Importance of the diseases of the poor
- Recognition of natural products as source of new drugs via bioprospecting
- Recognition of traditional medicine as source of new drugs
- First Nobel Prize for China
- Nobel Prize for a woman
- Nobel Prize for company for developing drugs for the poor

So in fact recognition of our whole field!

The Challenges

- Translate chemistry to genes
- Elucidate biosynthetic pathways
- Metabolic engineering
- Chemistry in plant-environment interactions
- Plants and health: medicines, food
- Novel fine chemicals from plants

Bioprospecting

The systematic search for:

- organisms
- genes
- biomolecules
- other compounds
- designs

that might have a potential use.

Sources of chemodiversity

Estimated numbers of species

- Higher plants 25×10^4
- Lower plants 12×10^3
- Vertebrates 12×10^3
- Insects 30×10^6
- Algae 10×10^6
- Fungi 15×10^5
- Prokaryotes 15×10^5

Total 10-100 million

**If every organism contains one
unique compound
there are
10-100 million natural products**

Known: 150,000-200,000

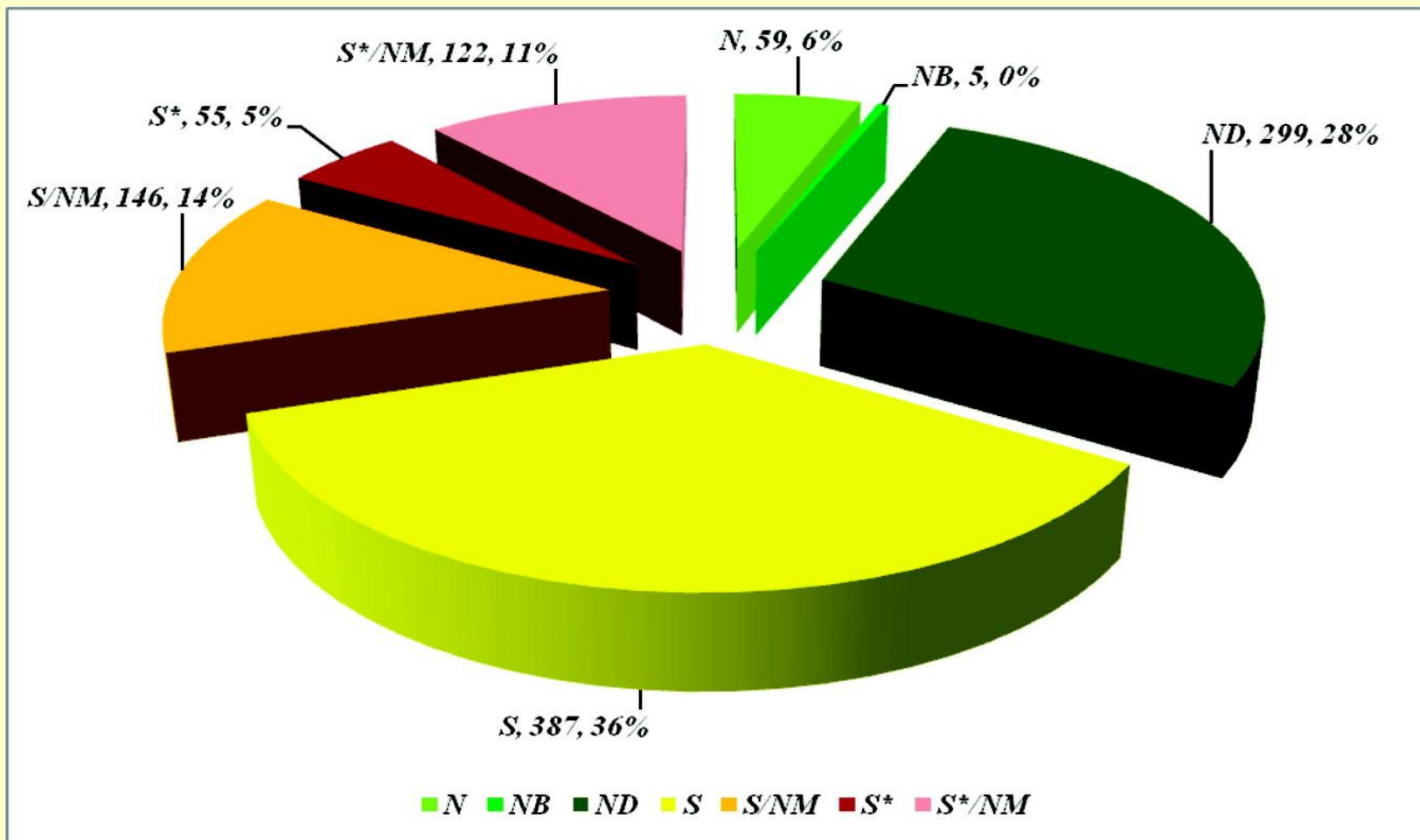
Ca. 5000 new ones found per year

Still much to discover!

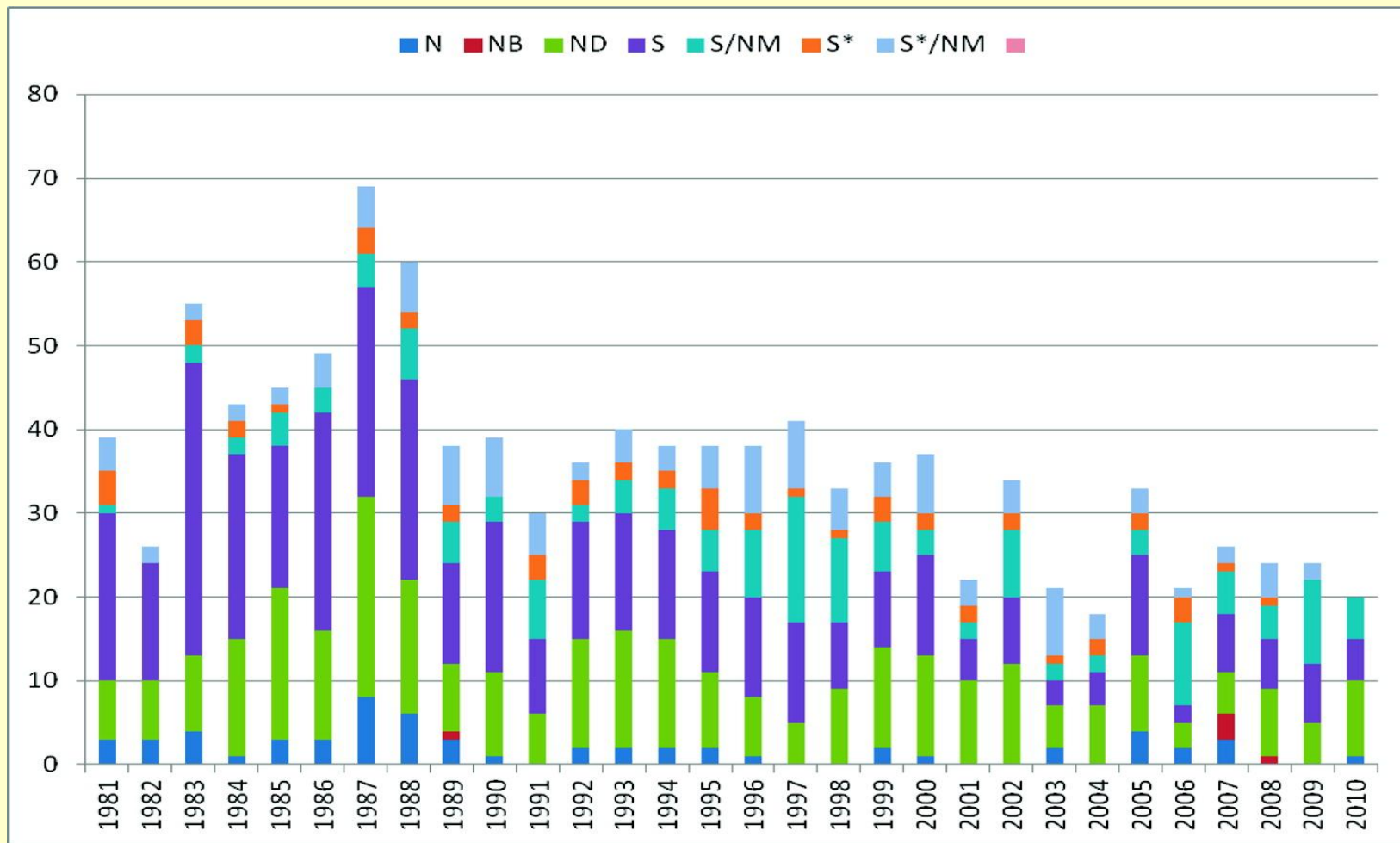
Some characteristics natural products

	Value end product	Activity range	amounts
Medicines	High	nM	Kg -tons
Cosmetics	High	μM -mM	Kg - tons
Nutraceuticals, food additives	Intermediate - low	mM	Tons - bulk
Agrochemicals	low	nM- μM	Tons - bulk

Small-molecule approved drugs 1981-2010



New medicines (NCEs) 1981-2010



Drug development 2017

The good news

- About half of all novel drugs are natural products or natural products derived!

The bad news

- The number of novel drugs is decreasing dramatically!

1-2 years

Lead discovery

Screening
10,000-100,000
compounds

1-2 years

Lead optimization

1-3 years

Identification clinical candidate

Investigational New Drug (IND) filing

3-6 years

Clinical studies (phase I-III)

Ca. 7% of IND
pass clinical trials

New Drug Application (NDA)

2-3 years

registration

2003: 21 novel drugs

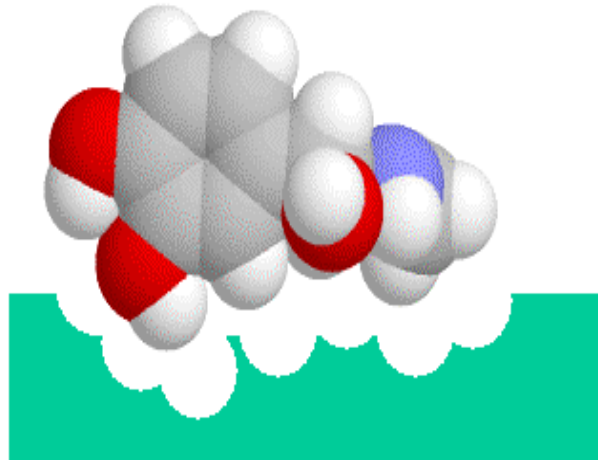
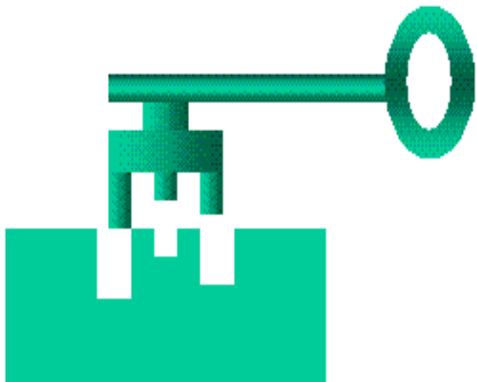
Reductionist approach in studying (medicinal) plants

- High throughput screening: for some targets upto 100.000 samples per 24 hrs, i.e. within three days all plants species can be screened for the activity
- Bioassay guided fractionation to isolate active compound
 - Chromatographic separation
 - Measure activity with simple bioassay
 - Repeat until pure active compound

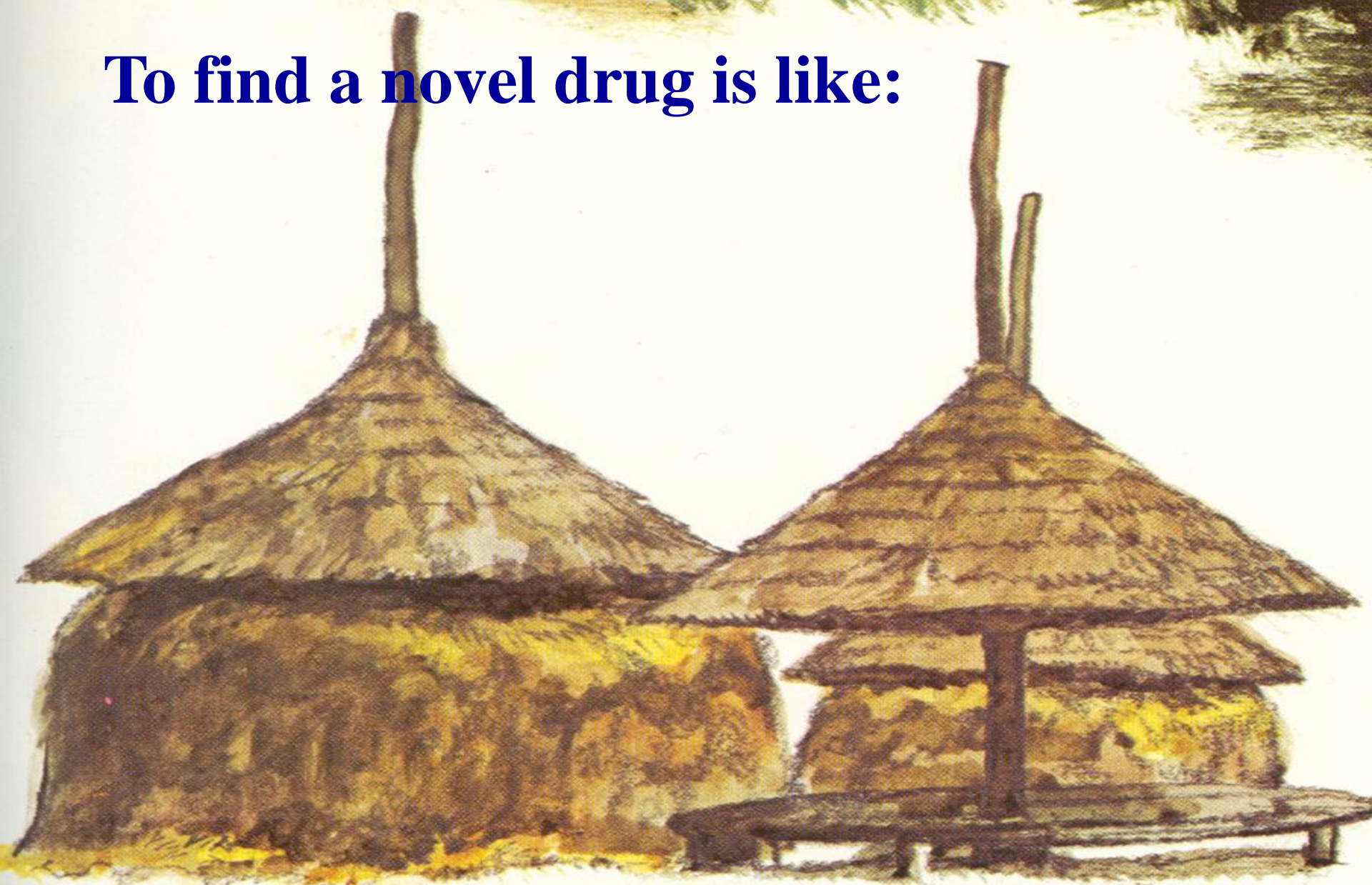
**Paradigm of modern drug
development:**

Single compound single target

Lock and key model
for drug development,
but the door does not
change!



To find a novel drug is like:



Looking for the needle in the haystack

Allen Roses, vice-president of genetics at GlaxoSmithKline:

"The vast majority of drugs - more than 90 per cent - only work in 30 or 50 per cent of the people"

<http://www.independent.co.uk/news/science/glaxo-chief-our-drugs-do-not-work-on-most-patients-575942.html>, accessed 1-7-2014

JPA Ioannidis:

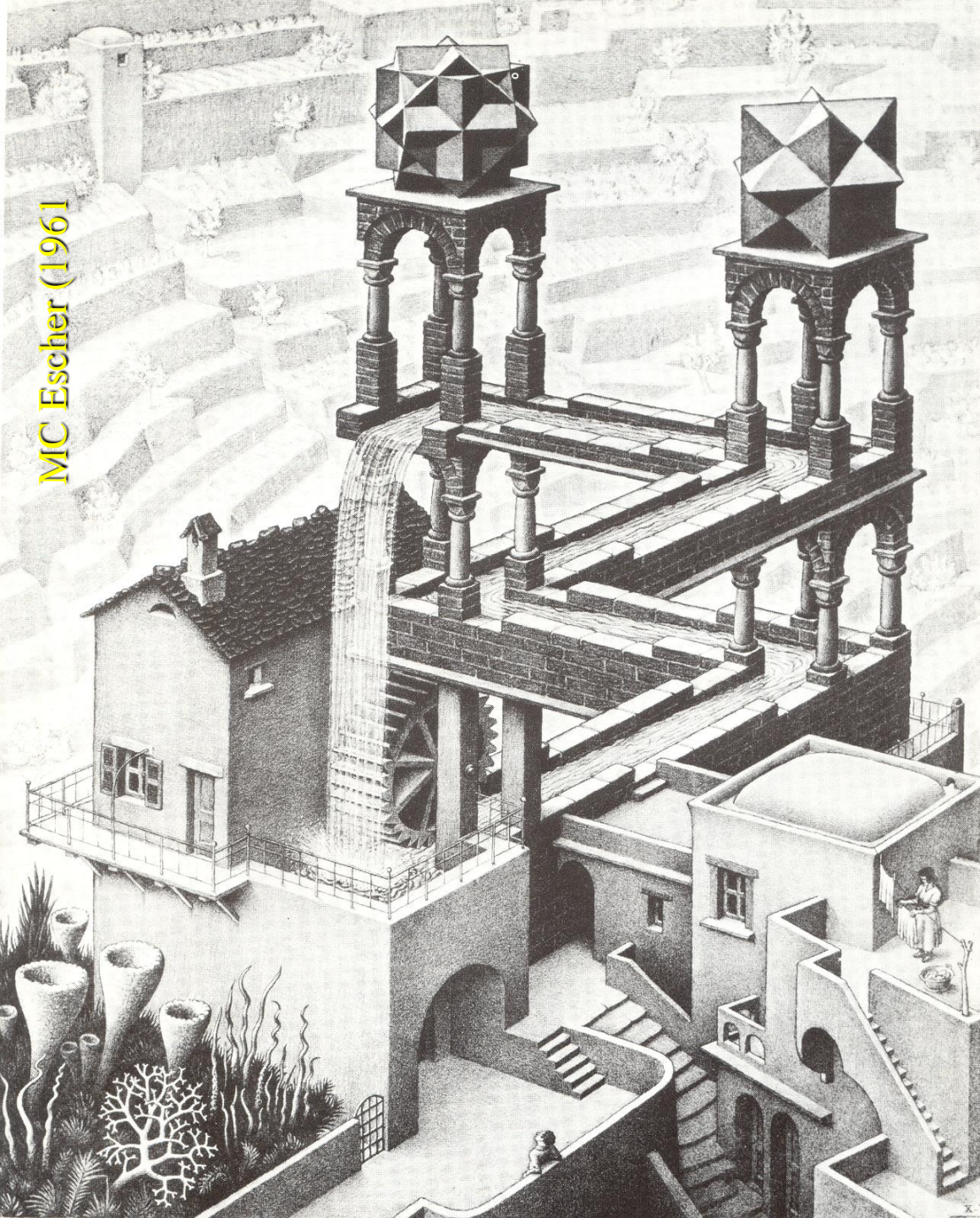
**“Why most published Research Findings
are False”**

PLoS Medicine 2(2005)696-701

(www.plosmedicine.org)

- “For many current scientific research fields, claimed research findings may often be simple accurate measures of the prevailing bias”
- “Simulations show that for most study designs and settings, it is more likely for a research claim to be false than true”

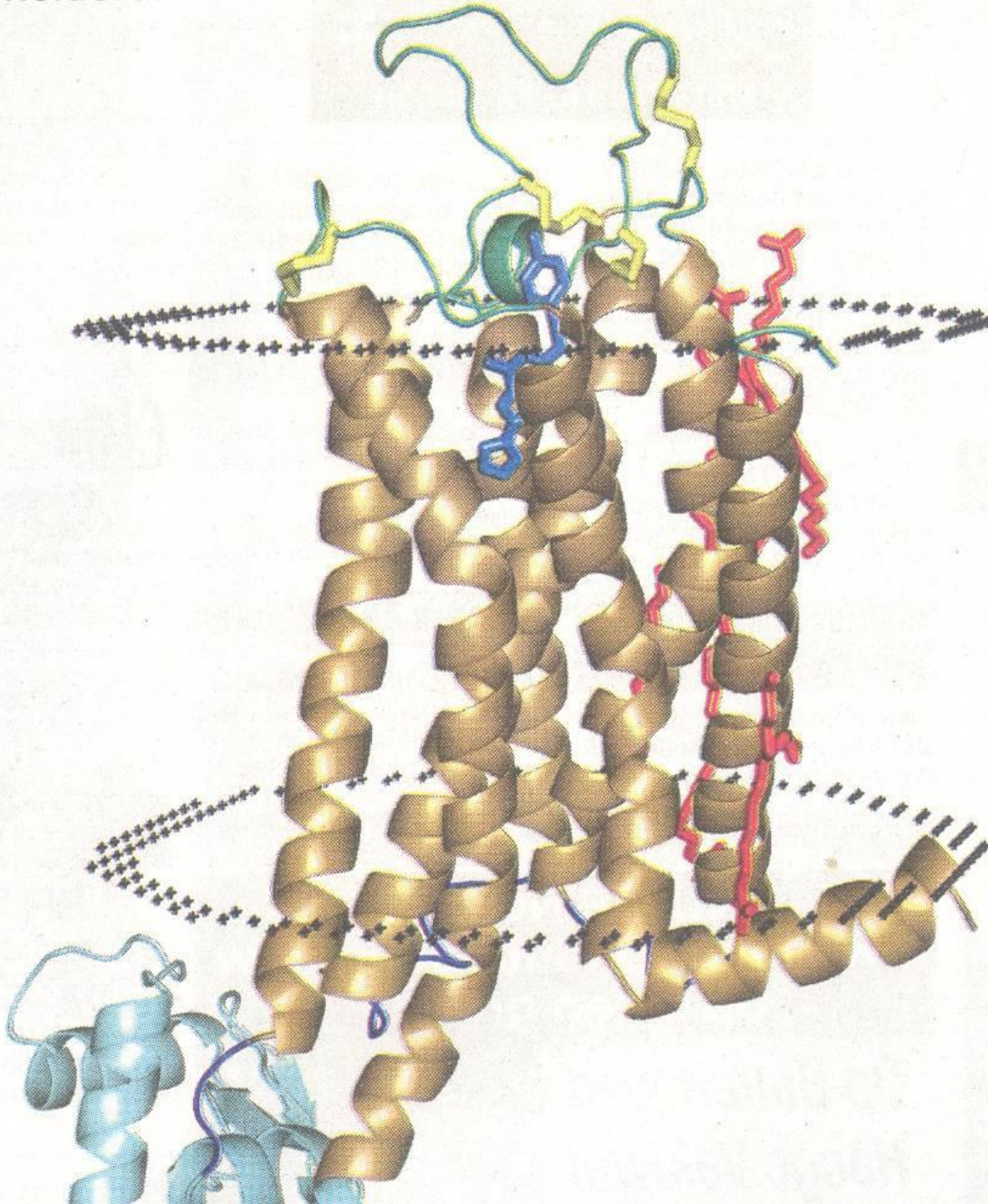
MC Escher (1961)



Models can be beautiful but are not always right.

Is this an as good or an as bad solution for the energy crisis as biofuel?

**Wrong model for
Adenosine A2A
receptor drug
development in
past 20 years**



**Is there an other way to
find the needle?**

**We have to rethink drug
development!**

Drug Development

past

present

Holistic Approach

Humans

Animals

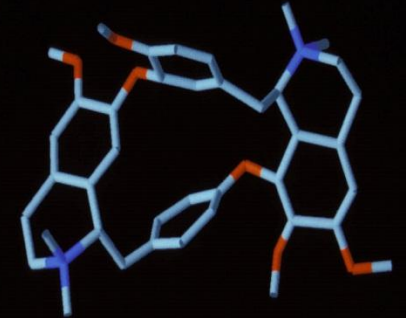
Organs

Cells

Molecules

**Reductionist
Approach**

2 out of 50.000 plant species were selected for the preparation of curare



tubocurarine

**Learn from nature,
learn from our
ancestors!**

develop Novel Models

Back to 2017: Is there no other way to find the needle?

- Go back to our ancestors approach of observation based discoveries
- Natural processes involve many factors, e.g. most diseases have multifactorial causes
- Use in-vivo tests, e.g. zebra fish, *C. elegans*
- Use all the scientific tools as an extension of our senses, e.g. measure metabolite profiles, proteome and transcriptome

Systems biology!

Studies of traditional medicines

- evidence based use
- novel drugs

- Mode of action
- Toxicity
- Markers for activity
- Quality assurance

- Synergism, prodrugs
- Variability, contaminations
- Synergism, prodrugs
- How to define quality

What is synergism?

Two or more agents working together to produce a result not obtainable by any of the agents independently.

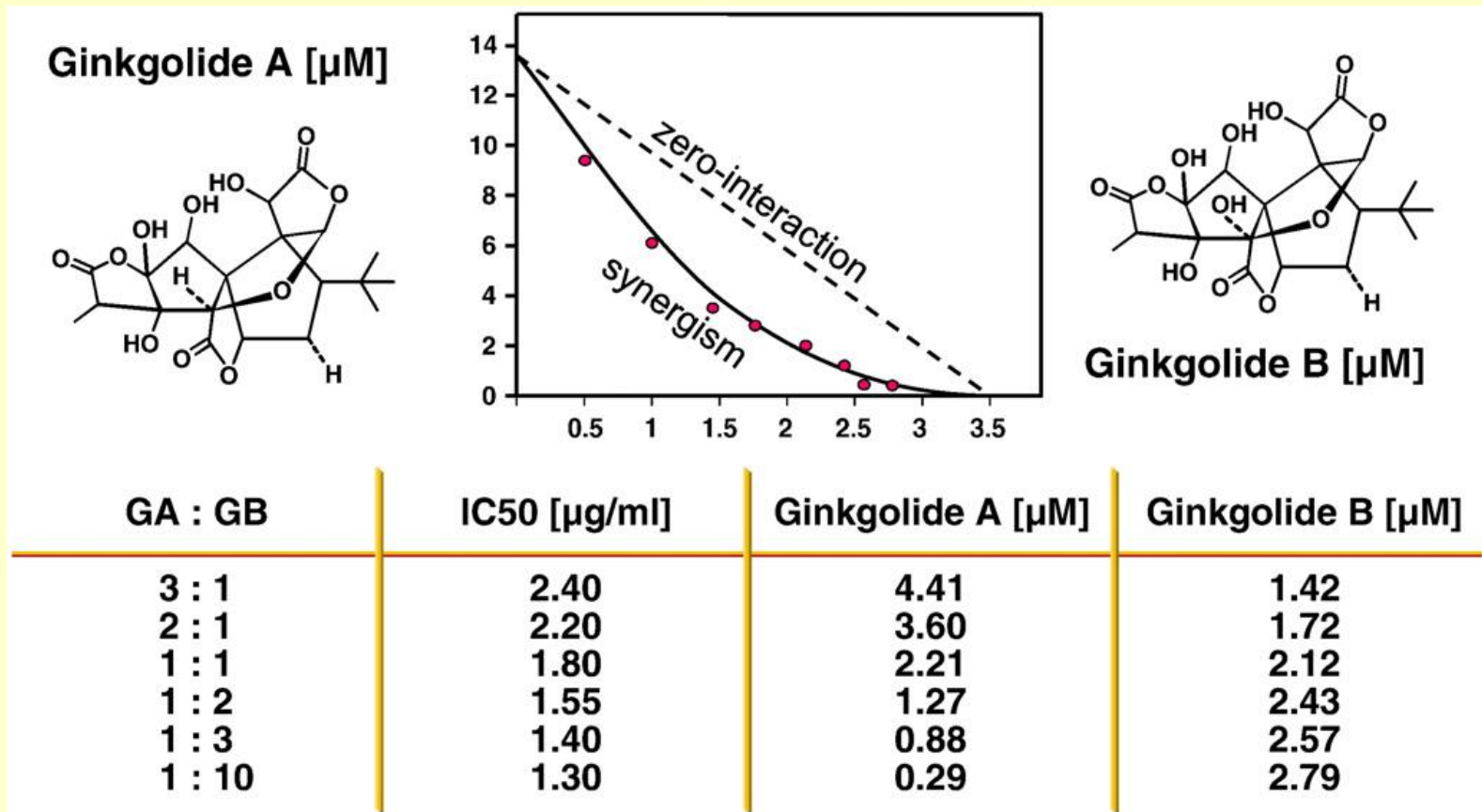
Source: Wikipedia

$$1+1 > 2$$

the basis of life

Isobologram

Synergy: IC50 values ($\mu\text{g/ml}$) of combination of ginkgolides A and B in PAF-induced *in vitro* thrombocyte aggregation



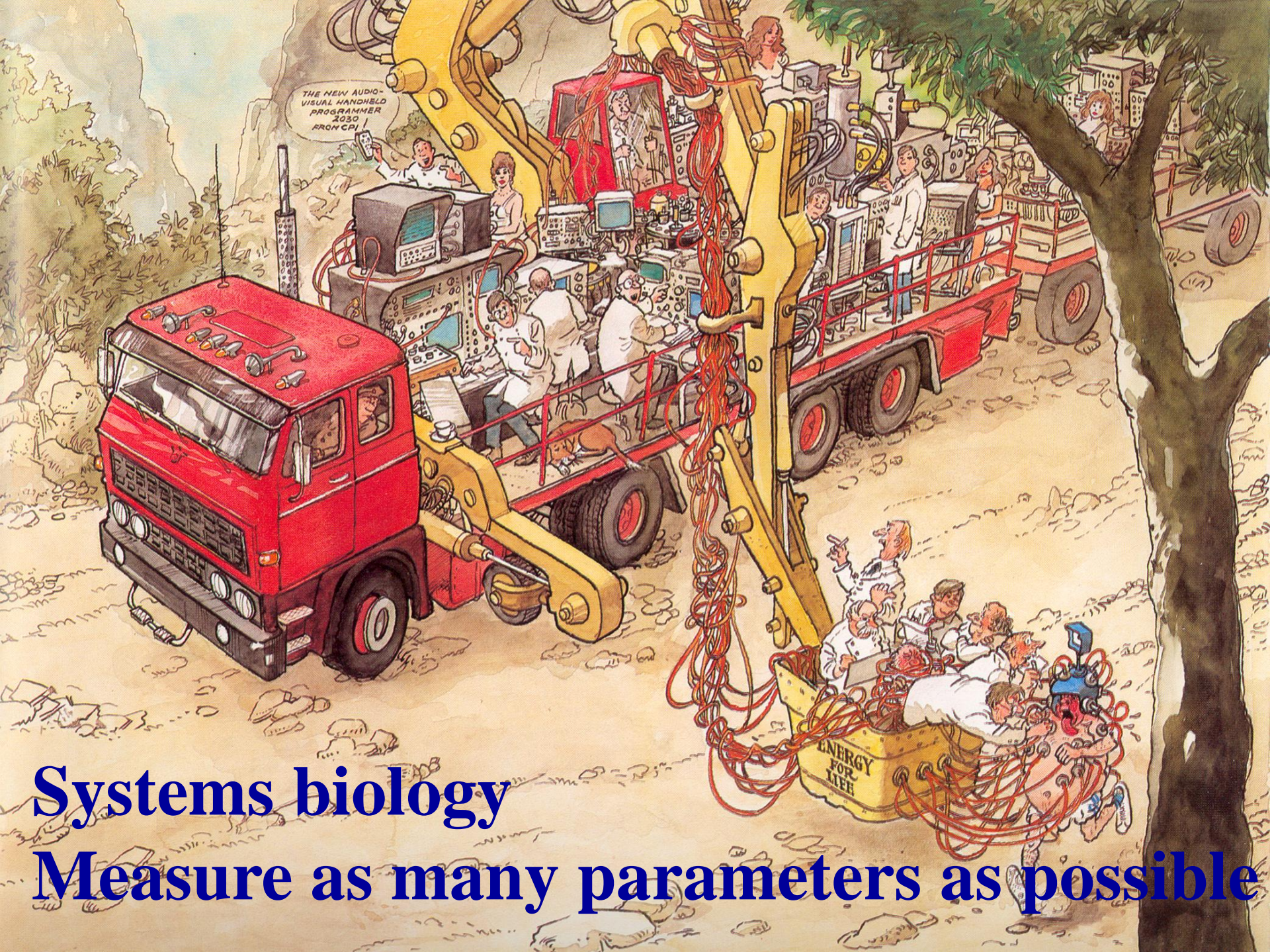
Synergism: How to prove?

- Loss of activity in bioassay guided fractionation and recovery of activity after pooling inactive fractions:
 - **compounds still unknown.**
- Isobolograms showing activities of different combinations of two compounds:
 - **which compounds to test?**
- Systems biology, correlating compounds with activity:
 - **combine activity and metabolomics data.**

Systems Biology

not hypothesis, but observation based

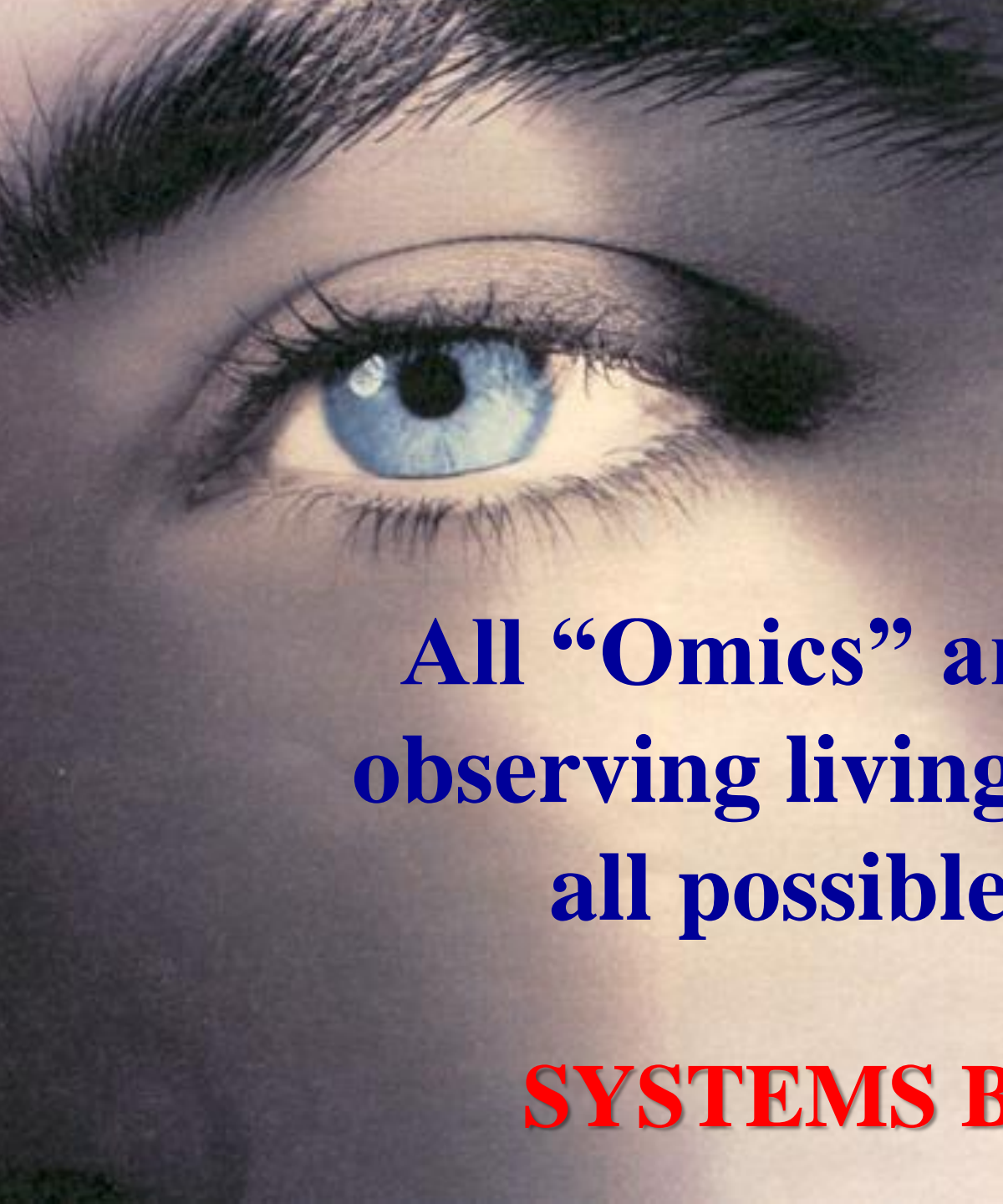
- Organism under different conditions
- Measure as many parameters as possible
 - Metabolome
 - Proteome
 - Transcriptome
 - Physiological data
- Use e.g. multivariate analysis to find any differences, correlations, etc.
- Hypothesis based on observations
- Datamining



THE NEW AUDIO-VISUAL HANDHELD PROGRAMMER 2030 FROM CPI

ENERGY FOR LIFE

Systems biology
Measure as many parameters as possible

A close-up photograph of a human eye with a striking blue iris, looking directly at the camera. The eye is framed by dark, well-defined eyebrows and eyelashes. The background is a soft, out-of-focus grey.

**All “Omics” are tools for
observing living systems on
all possible levels:**

SYSTEMS BIOLOGY

Key technology:

**metabolomics, the chemical
characterization of a phenotype**

Aim Metabolomics:

**Identification and quantification of
all metabolites in an organism**

Life is chemistry at work!

Comparison metabolomic tools

	LC-MS	GC-MS	TLC	MS-MS	NMR
Sample prep	-	--	++	+	+++
Reproducible	--	+	-	+	+++
Absolute qnt	-	-	-	-	+++
Relative qnt	+	++	+	++	+++
Identity	++	++	+	++	++
Compound <u>No</u>	++	+++	+	+++	+
Sensitive	++	++	+	+++	-

The best panacea?

Wine!

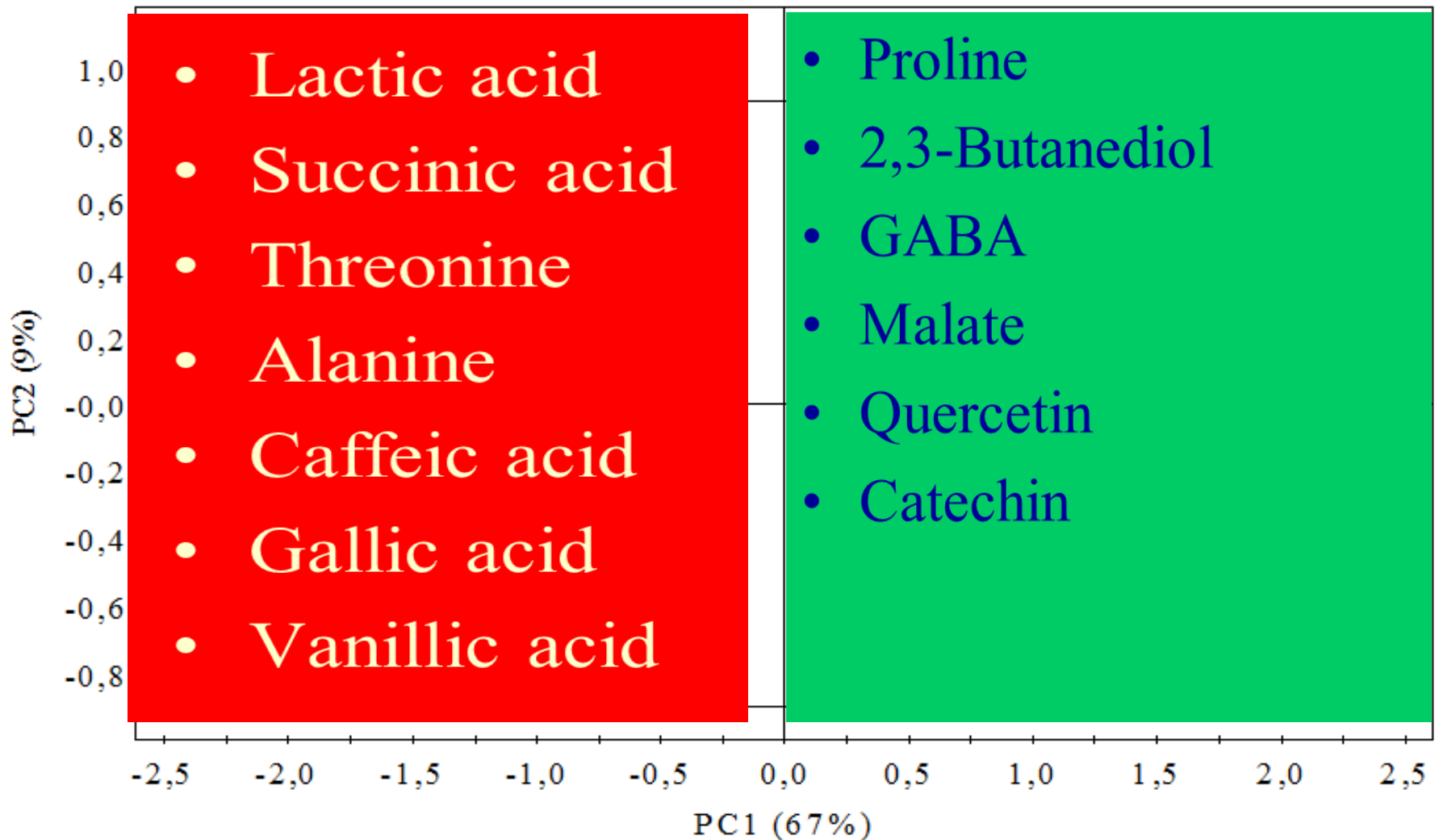


Wine as a complex system

- **What compounds make a wine to be a good one?**
- **NMR-based metabolomics of 150 wines ranked for quality on scale 1-4 (4 = best)**

Classification wines

taste panel – NMR data of EtOAc extracts



Induction antibiotic production in *Actinomyces* species (HK Kim et al.)

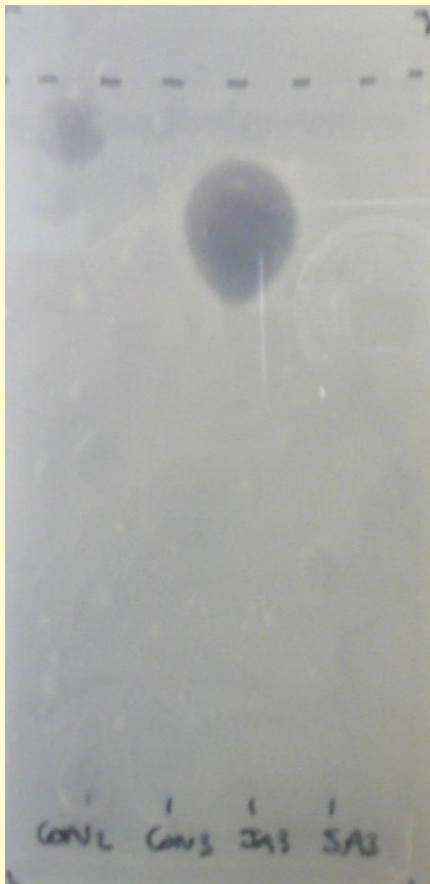
- Induction silenced genes by medium manipulation, or
- Induction by methyljasmonate



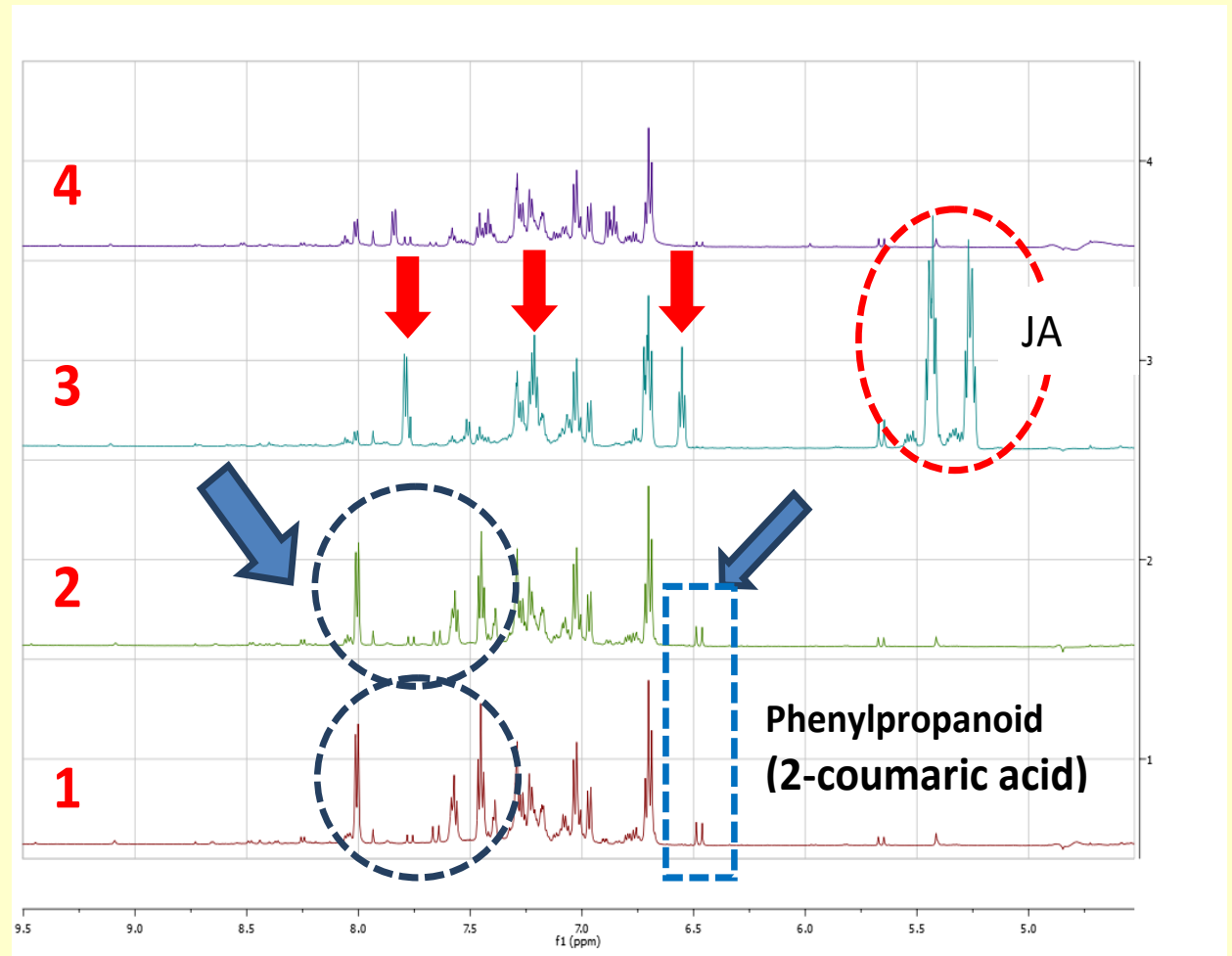
- Measure metabolome and biological activity

Collaboration with prof. G. Van Wezel, IBL

TLC biogram and NMR MBT 3 extracts. Control, MJ and SA treated



1 2 3 4



Benzoic acid

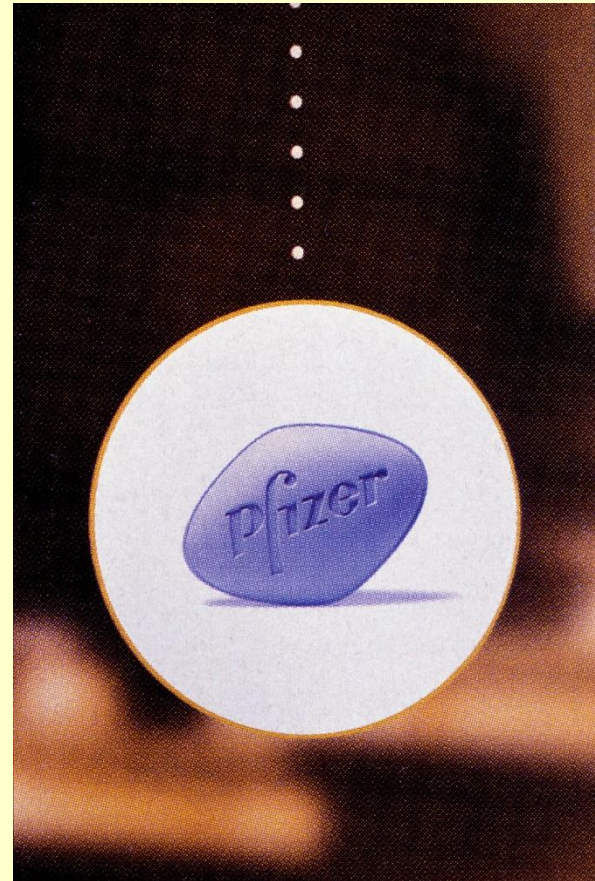
Jasmonate Induction *Actinomyces* species: actinomycin C3 and anthranilic acid.

MIC antibiotics *B. subtilis* with 2.2 mM AA

	MIC (ug/ml)	MIC with anthranilic acid	Effect on MIC
Streptomycin (sulfate)	31.2	5	6x Lower
Neomycin (sulfate)	62.5	15.6	5x Lower
Penicillin G	0.0062	0.0031	6x Lower
Ampicillin	0.0153	0.0153	No effect
Vancomycin (HCl)	0.156	0.156	No effect
Nalidixic acid	3.1	6.2	2x Increase
Actinomycin C	0.078	0.039	2x Lower

My Dream!

- To find a new drug from a plant





My nightmare?

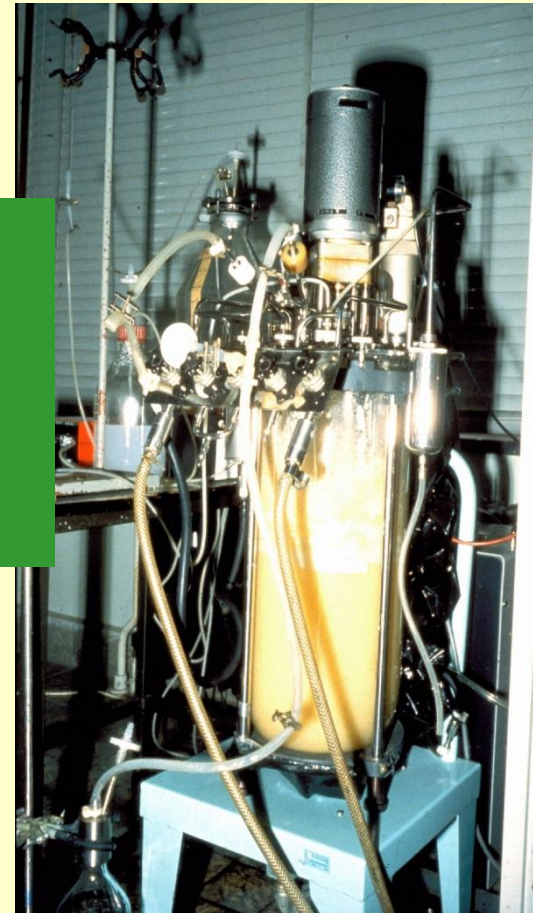
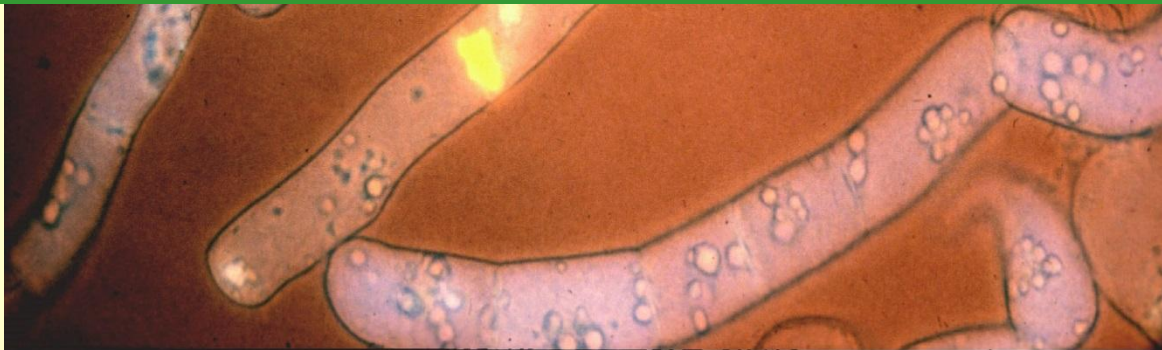
**The biologically active
compound I finally found,
cannot be produced in sufficient
amounts.**

When you can read this,
you have excellent eyes.

It is feasible to grow plant cells in large scale bioreactors

Economy:

- 1500 \$/kg at 0.3 g/l/14d
- 430 \$/kg at 3 g/l/14 d



Successful industrial plant biotechnology processes:

- Taxol (US/Germany, Korea, Japan)
- Shikonin (Japan)
- Ginseng roots (Japan, Korea)

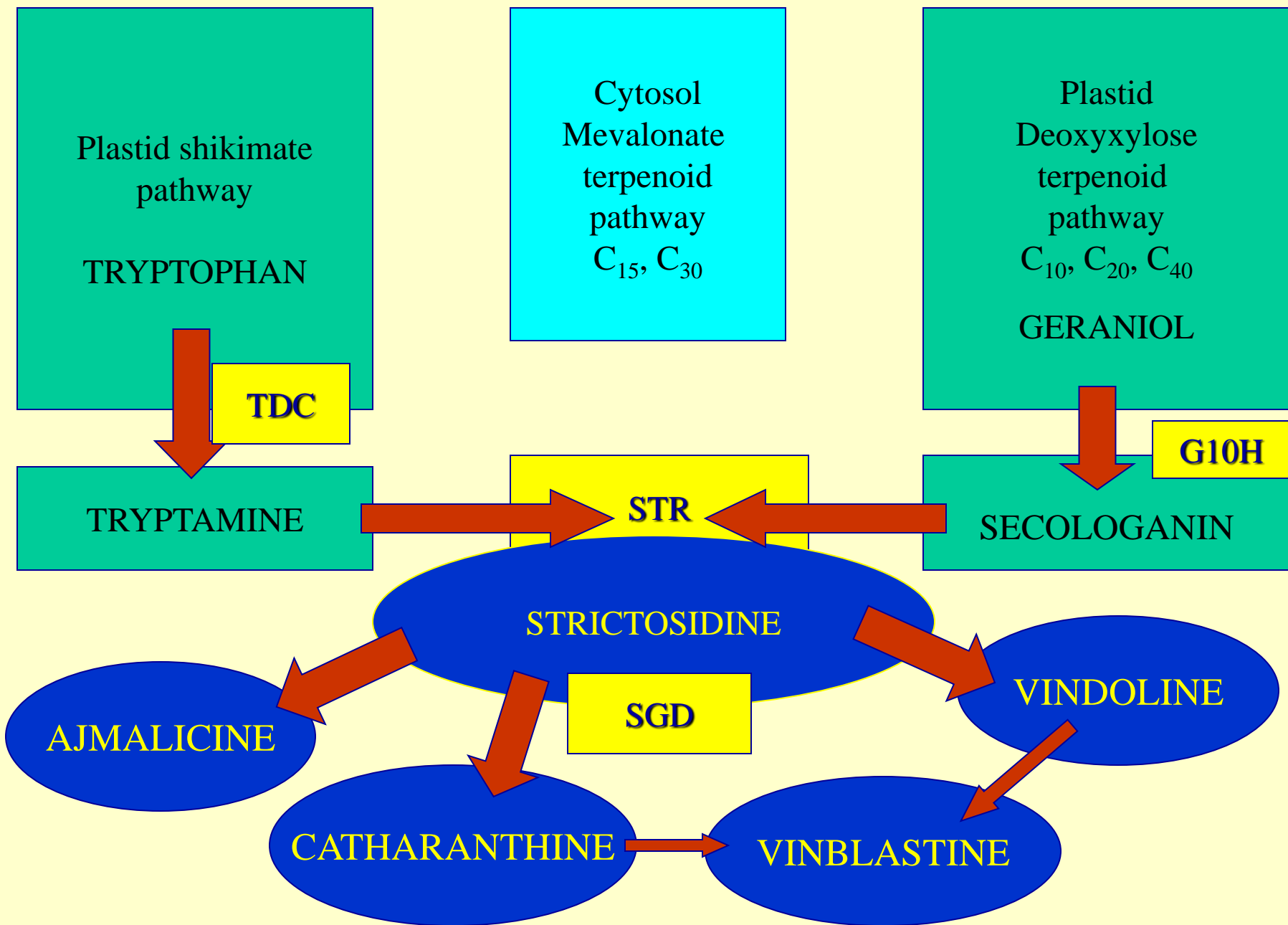
However, for most important pharmaceuticals
production too low to compete with the plant

Catharanthus roseus (Apocynaceae)
source of terpenoid indole alkaloids

- **Ajmalicine**
 - improving cerebral blood circulation
- **Vinblastine, vincristine**
 - antitumor



Metabolic engineering or synthetic biology?

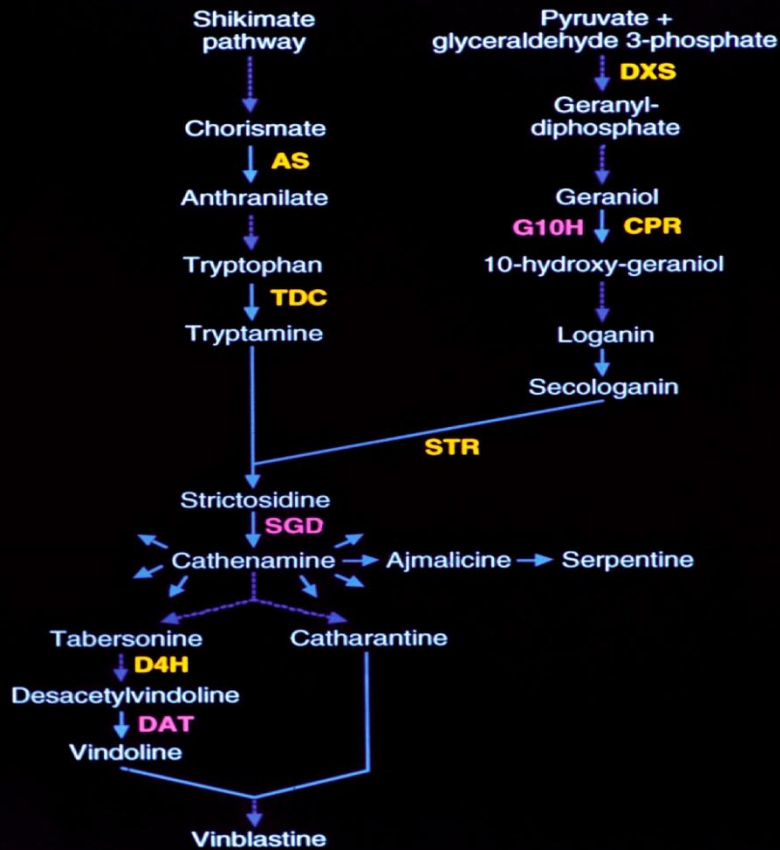


Transgenic *Catharanthus roseus* cell cultures

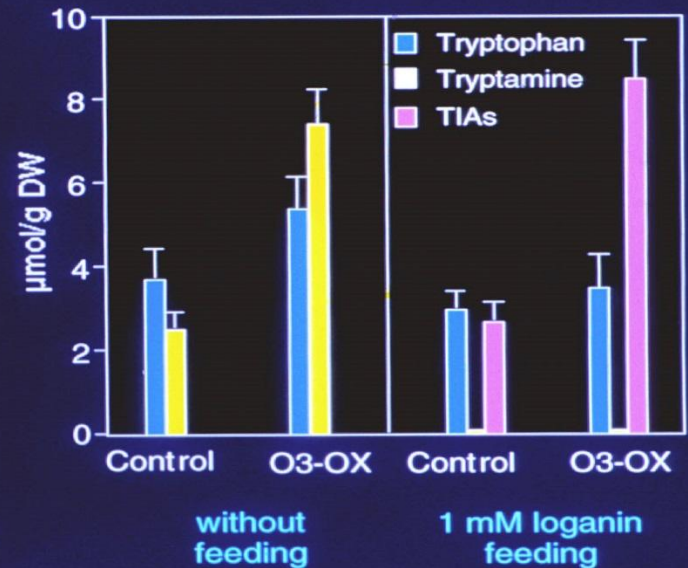
- Stable cell lines overexpressing *TDC*- and/or *STR*-genes
- *TDC*-overexpression only increased tryptamine
- *STR*-overexpression increased alkaloid production (200-300 mg/l)
- Overexpression ORCA regulatory genes upregulated a series of enzymes, but not alkaloid levels

Overexpression ORCA3 in *Catharanthus roseus* cells

Genes regulated by ORCA3



ORCA3 overexpression increases metabolite accumulation



Johan Memelink and co-workers

Hairy root culture of *Weigelia* expressing *TDC* and *STR*-genes

- secologanin: below detection limit
- tryptamine: 20 $\mu\text{g/g}$ DW
- ajmalicine: 1.4 $\mu\text{g/g}$ DW
- serpentine: 0.2 $\mu\text{g/g}$ DW

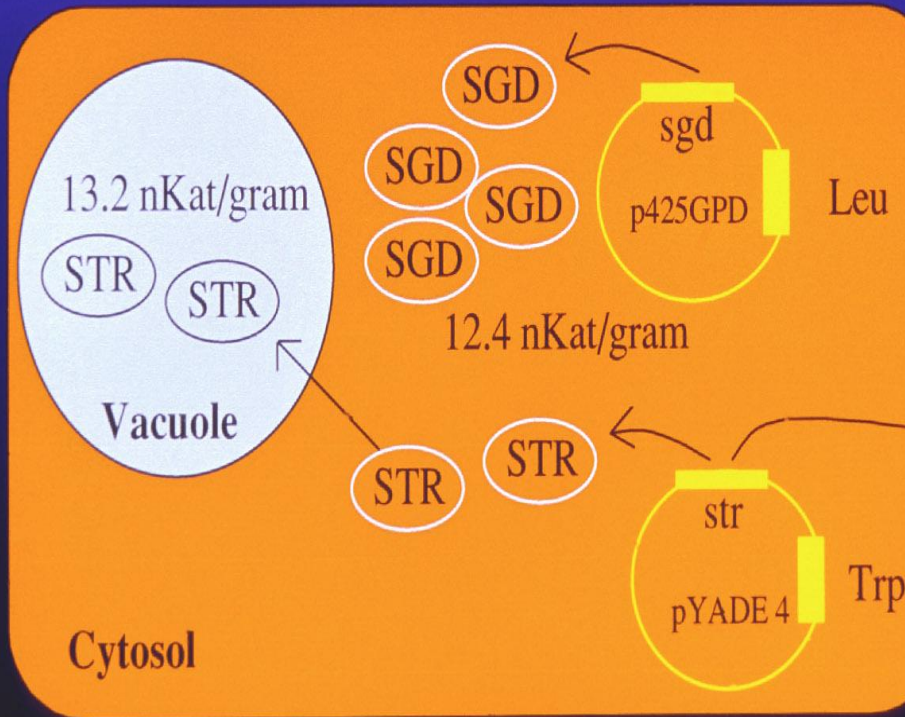


Plant products in microorganism

- Advantage easy growth
- Intermediates should be present, or otherwise feeding is required
- Product not toxic for organism
- Few plant genes known
- Short pathways



Yeast Expressing STR and SGD



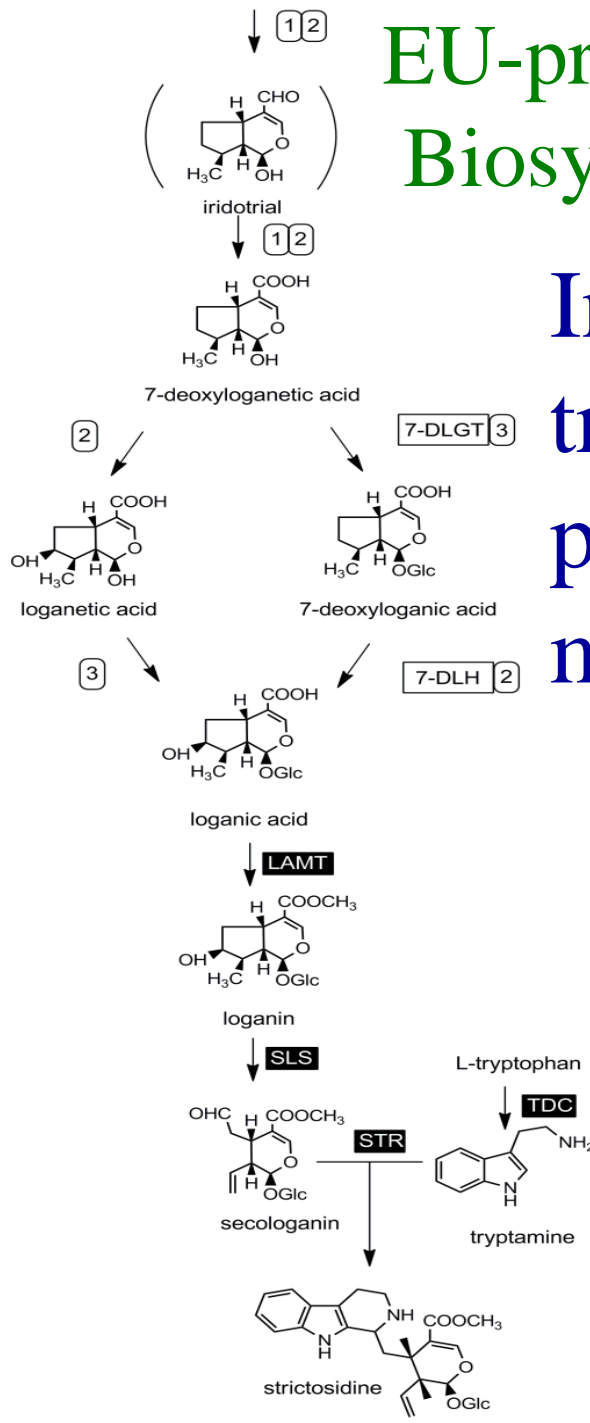
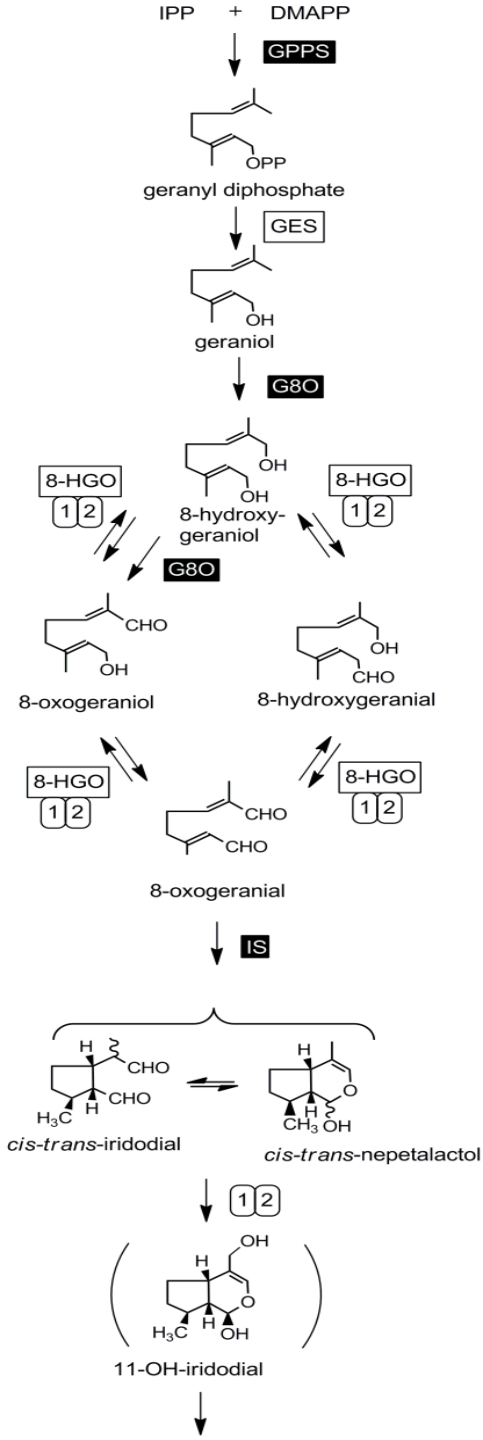
Feed tryptamine and juice of *Symphoricarpos albus* berries (contain sugar and 2% secologanin) yield 2 g/l alkaloid per 3 days. Geerlings et al. 2001

EU-project SMARTCELL Biosynthesis secologanin

Integration of
transcriptomics,
proteomics and
metabolomics data

Successful
expression whole
pathway in plant

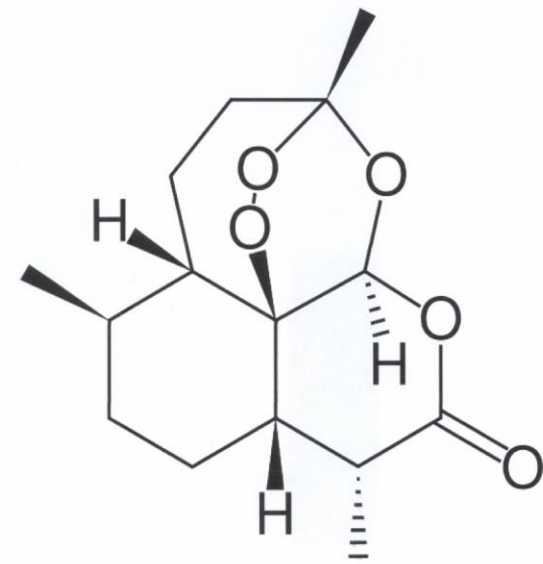
Miettinen et al., Nature
Commun. 5(2014) Article
number: 3606,
doi:10.1038/ncomms4606



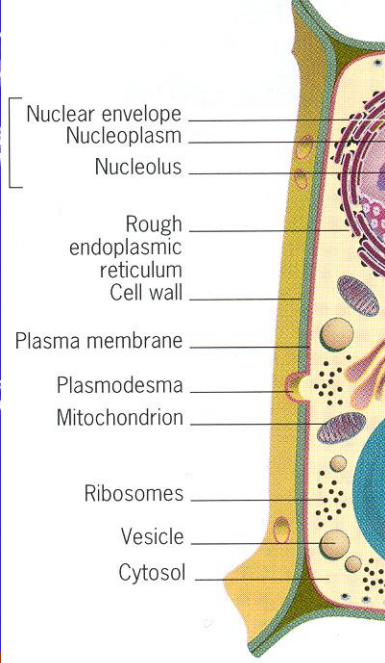
Conclusions

- Metabolic engineering is feasible
- Too little knowledge about pathways
- Few genes known
- Unpredictable results of overexpression single genes
- Effect on total flux generally limited
- Time consuming elucidation pathways
- Economical constraints: bioreactor or farmer?

Artemisia annua – artemisinin
poor farmer or big pharma?



LAB.



TTCTCTCTCTCTCTCTCTCTCCCCCAATGGCATCTATCACAGGGCATTGTGGTCTATTTCACAGAC 72
M A S I T G H C V A H F T D

CTTTCAACCAGGAAATCTTCTTTTTTCTTAATCTAATAAATACTCTCCCTTTTTAGAGAAAAGTCTACA 144
L S T R K S S F F S N S N N S L F R R K S T

AATATAGTCACCAGAAAAATATATTTGTCTACATCATTGTCATGAATGGTTCGAATGGTGATCCA 216
N I V T R K Y I F C S T S L S M N G C N G D P

AGAGCTCCGGTTGGAACTATAGAAACGAGGACACTTCCGGCGGGTTTCGAGCCGGGCATTGGCCATGGAACGT 288
R A P V G G T I E T R T L P A V S T P A L A M E R

CTTAGCTCCGGCGGTG 360
L S S A V

CCAATTGAAGAACAT 396
P I E E H

TATTTCTCTGCTAGA 432
Y F S G R

GCCGCCAATGGACAT 468
A A N G H

GGTTCTGCAGTCTC 504
G S A V L

TCCAAGAAGTCCCA 540
S K N C P

TGGAAGCCTTTGGC 576
W K A F G

ATTGCTGCAACAGTT 612
I A A T V

ACAATGGAGCAGGTT 648
T M E Q V

GCTAATATTCCTGAT 684
A N I P D

TGCCTATGCAGAAAG 720
S P L T K

TGGCTGAGTAGTTTC 756
W L S S F

TTCATTTGGAACACT 792
F I G N T

ACCCGAGCCAGGGGT 828
T R A R G

AACCAGAGTTTGCC 864
N H E F A

GAACCAATGAAGTCA 900
E P M K S

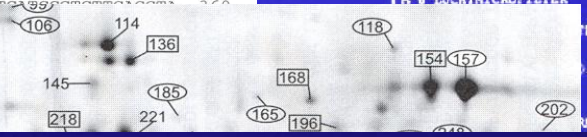
TCTGAAGATGATGAG 936
S E D D E

GATGCACGGAATTT 972
D A R K F

GGAGGAGCTCAGAGT 1008
G G A Q S

TATGCGGGCCTGGG 1044
Y A G L G

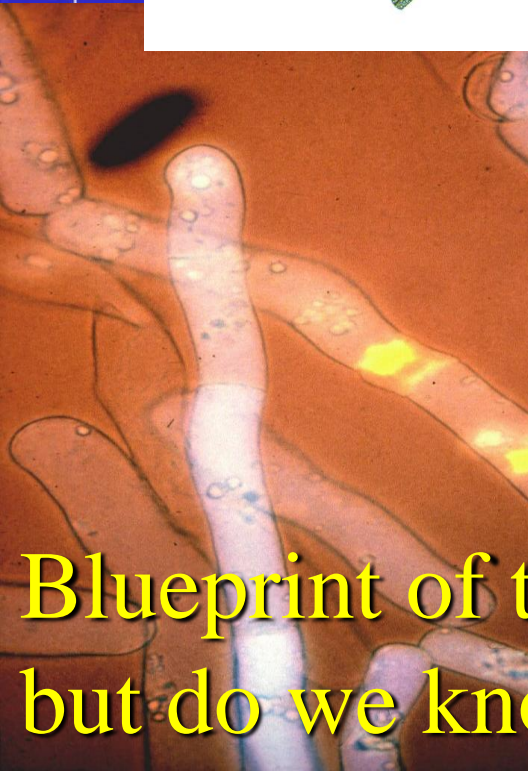
CAGTTTATGAAGTTG 1080
Q F M K L



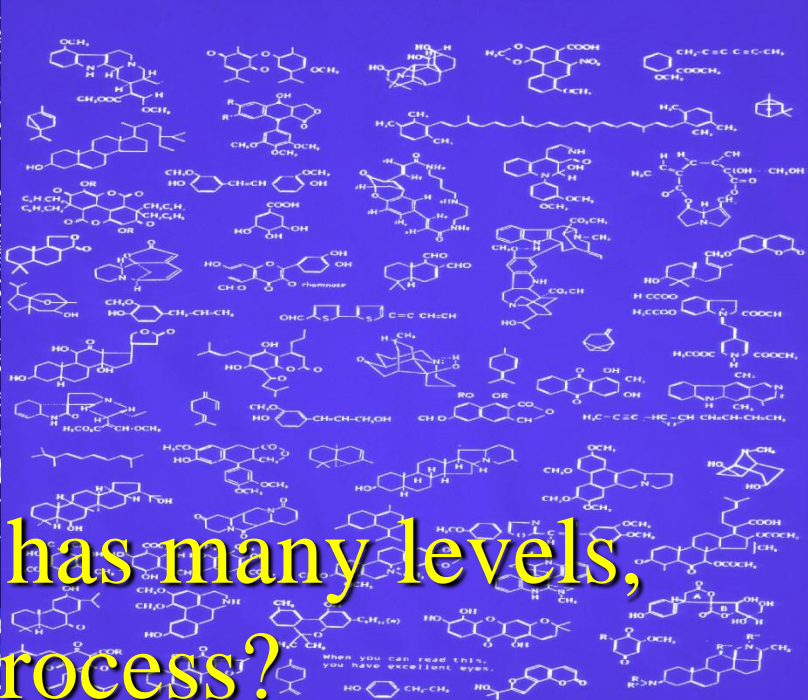
Schematic representation of about 500 related metabolic reactions

From: B. Alberts et al. (Eds.), Molecular Biology of the Cell, Garland, New York, 1989

- C 1 LUCHTCOMPRESSOR, VOOR BELUCHTING V. D. FERMENTOREN TIJDENS GROEI.
- M 2 LUCHTMICROFILTER
- N 3 ELEKTRISCHE VERWARMING
- H 4 ELEKTRISCHE VERWARMING
- H 5 ELEKTR. THERM. VERWARMING
- M 6 LUCHTMICROFILTER



Blueprint of the cell factory has many levels,
but do we know the actual process?

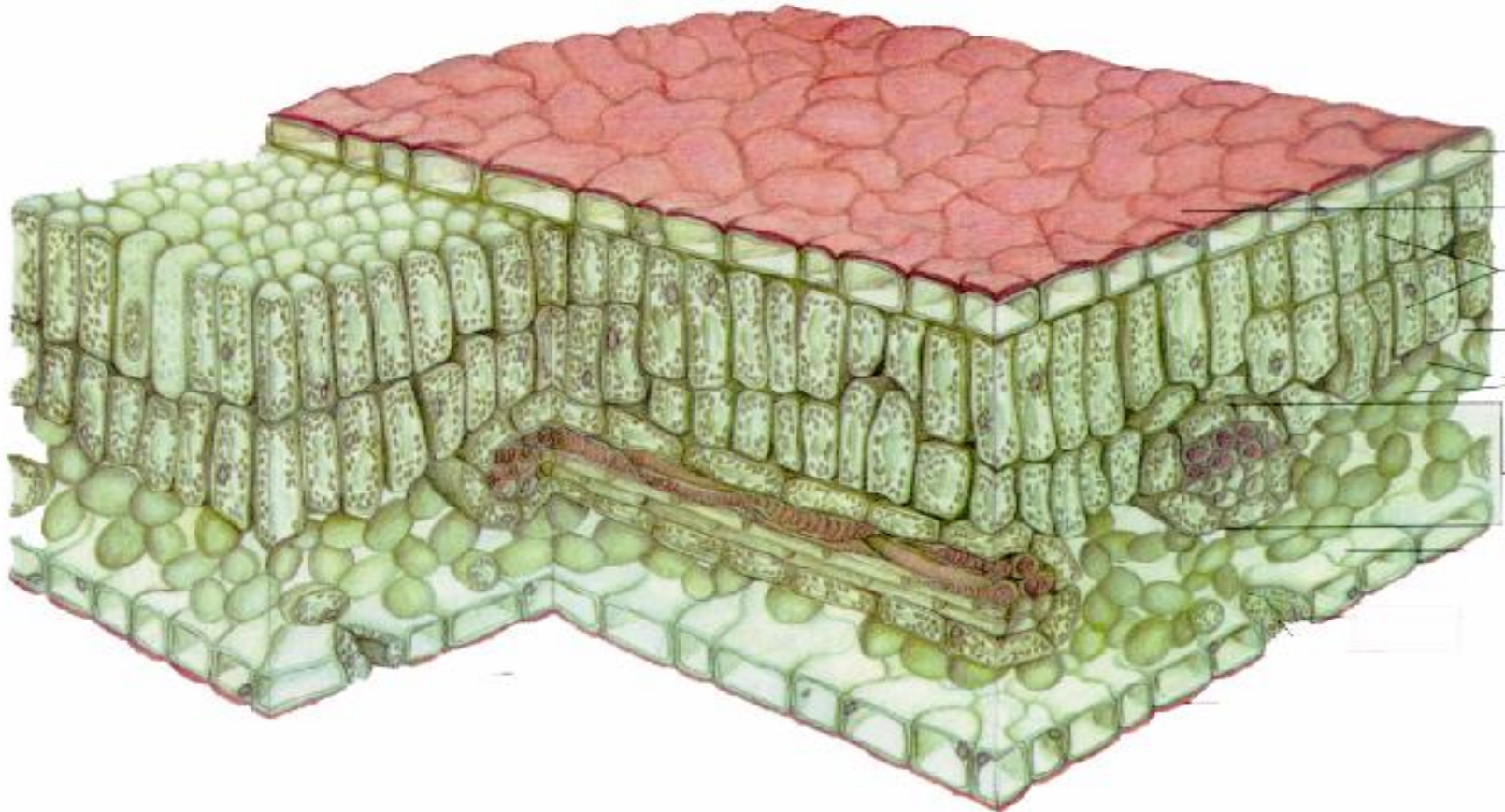


Metabolism has 4 dimensions:
3 of space and 1 of time

Metabolomics is at best like a
picture of low resolution, but not like
the high resolution film needed to
see where what is happening,
fluxomics!

Each cell has its own metabolome

**A plant consist of many micro- if
not even nano-metabolomes**



Plants consist of many micro- and nano-metabolomes

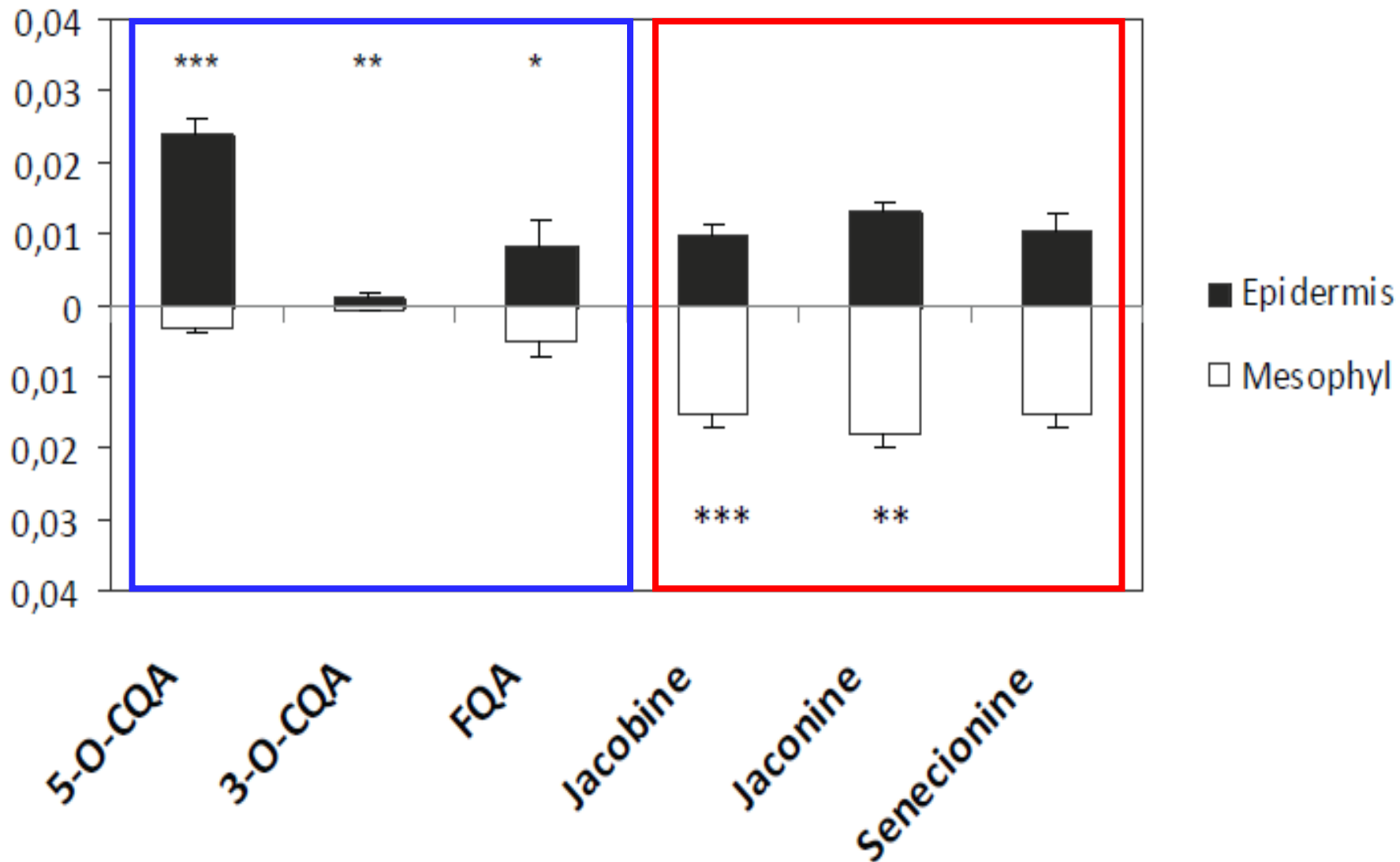
Pyrrolizidine alkaloids in *Jacobaea vulgaris* plants

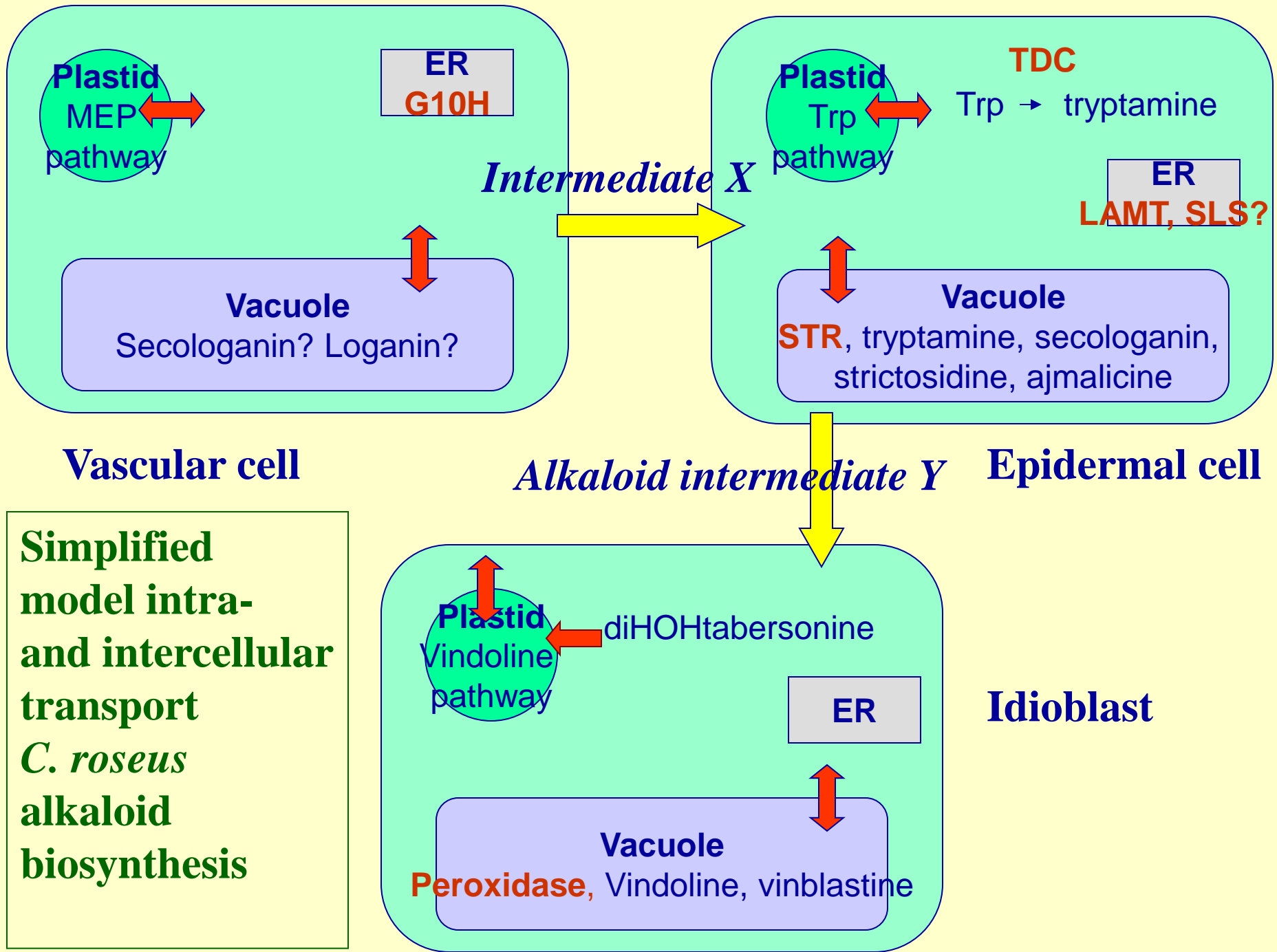


Leaf tissues

Phenylpropanoids

Pyrrolizidine alkaloids

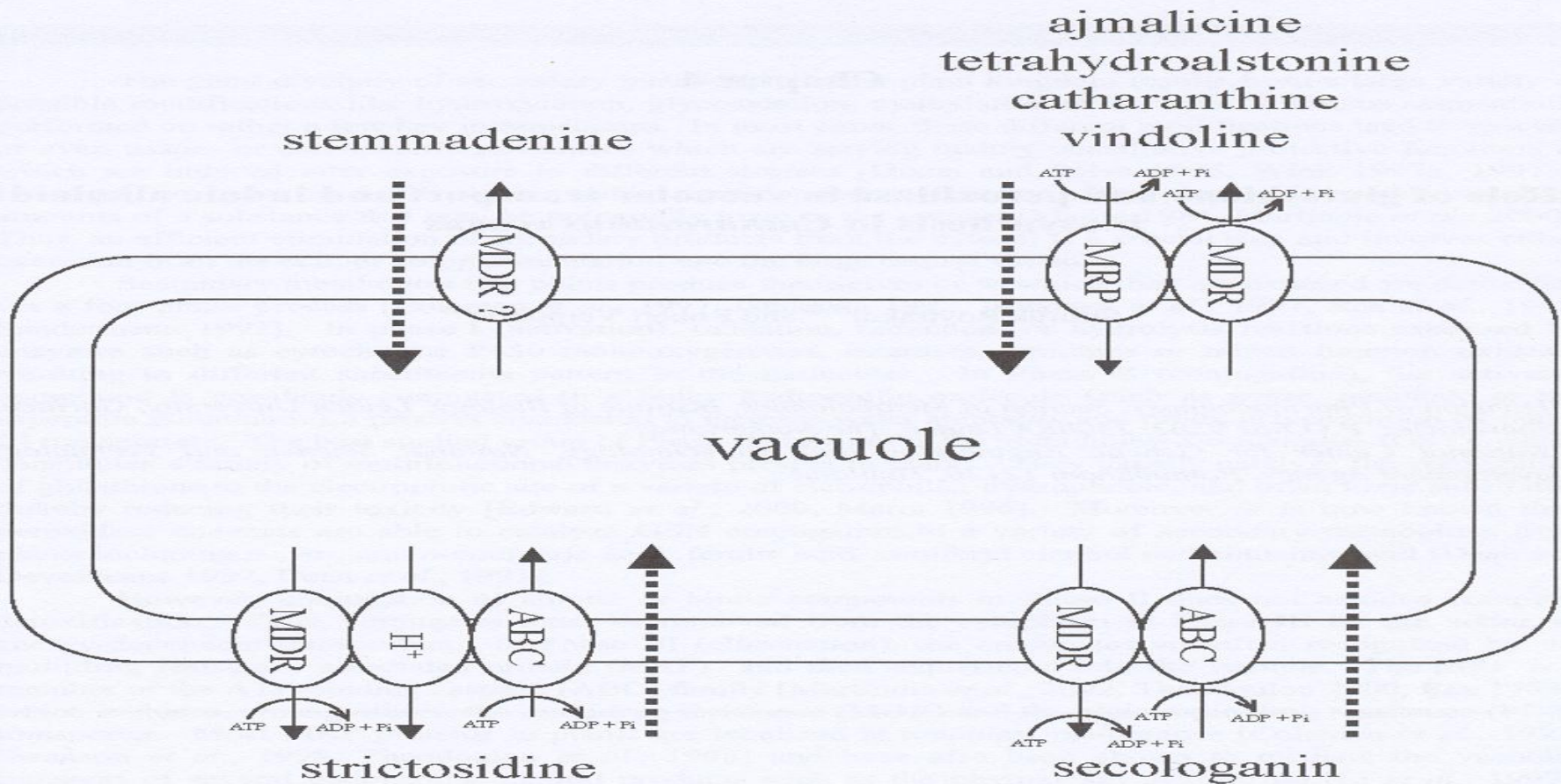




Intra- and Intercellular Transport

- Diffusion
 - Concentration
 - Mass transfer aqueous-lipid, lipid-aqueous to pass membranes
 - pH gradients (vacuole pH ca. 4.5, cytosol pH ca. 6.5)
- Selective transporters through membranes (ABC transporters)
 - Excretion
 - Uptake

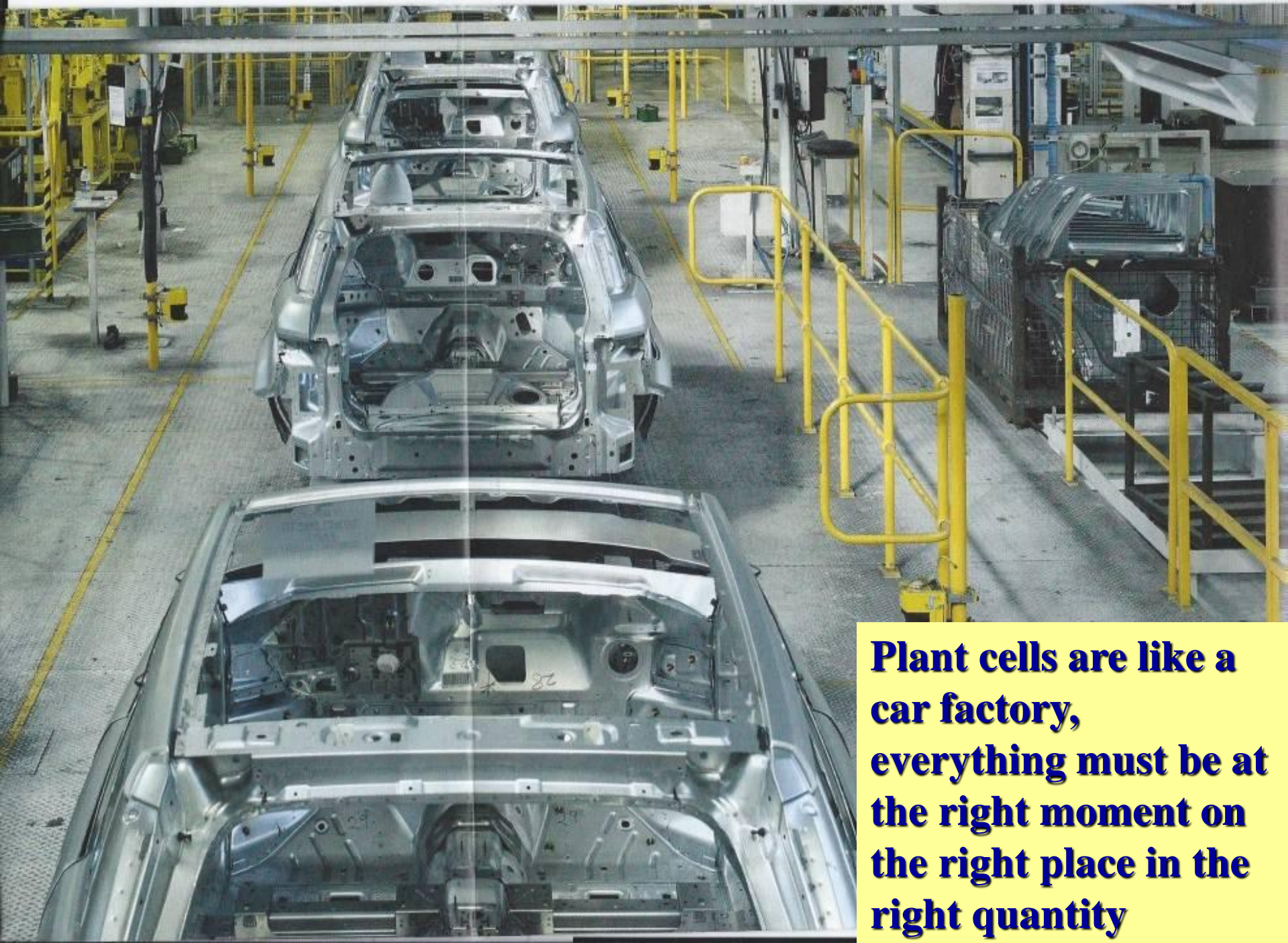
Alkaloid transport into vacuoles of *Catharanthus roseus*



Logistics cell factory

- Production machinery (enzymes) should be in place
- Co-factors and energy (ATP) should be available to keep the assemblage belt running
- Assemblage of the product fully depends on availability of precursors
- Precursors need to be delivered at the right moment, on the right place in sufficient quantity
- Product must be stored before future use

Organization of precursor delivery is a crucial factor in the plant cell factory



Plant cells are like a car factory, everything must be at the right moment on the right place in the right quantity

Engineering the cell factory

Metabolic Engineering

- A few genes
- Biosynthetic genes
- Regulatory genes

Original cell or organism

Synthetic biology

- Large number of genes
- Biosynthetic genes
- Transporter genes
- Regulatory genes
- RNAi to block competitive pathways

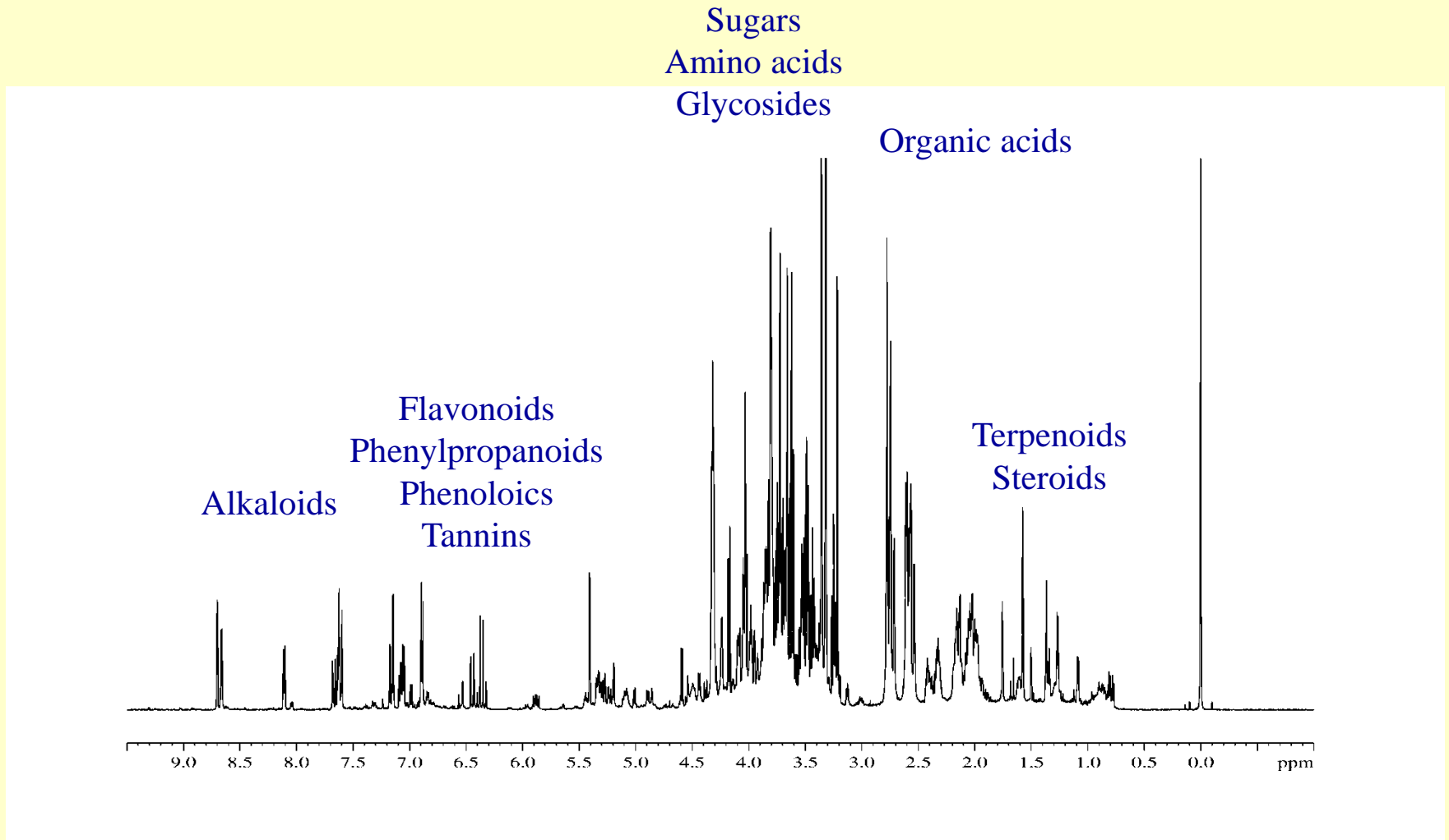
“Minimal cell”

Technologies: molecular biology and metabolite analysis

Did you ever asked yourself any of the following questions?

- Up to 30% flavonoids in flowers?
- Why is a plant extract a viscous liquid?
- How are non-water soluble compounds like terpenoids, cellulose biosynthesized?
- How do plants survive in the desert?
- How do organisms survive at low temperatures?
- How does a dry seed gets alive?

Down to the lowest level: the cell content $^1\text{H-NMR}$ plant extract: overall picture



Down to the lowest level: the cell content

Our hypothesis:

Everywhere in living systems

Natural Deep Eutectic Solvents (NADES)
occur and form a third liquid phase of
intermediate polarity

- Ionic liquids are formed by mixing an acid and a base (e.g. choline and malic acid)
- Deep eutectic solvents are formed by mixing two solids (e.g. glucose and malic acid)

YH Choi et al. Plant Physiol. 2011

Deep eutectic solvent (DES):

Mixing two crystalline compounds results in a lowering of the melting point, in case of DES to a temperature below room temperature

- Vapor pressure virtually zero
- Low risks for explosions and non-flammability
- Friendly for environment

- Highly viscose
- Not volatile
- Recovery of compounds

Ingredients and NADES(mole/mole)
1: sucrose, 2: fructose, 3: glucose, 4:
malic acid, 5: sucrose-fructose-glucose
(1:1:1), 6: sucrose-malic acid (1:1)



1

2

3

4

5

6

Some examples of Natural Deep Eutectic Solvents (NADES)

Glucose-Choline chloride- Water	1:1:1
Fructose-Choline chloride- Water	1:1:1
Sucrose-Choline chloride- Water	1:1:1
Glucose-Fructose	1:1
Fructose-Sucrose	1:1
Glucose-Sucrose	1:1
Sucrose-Glucose-Fructose	1:1:1

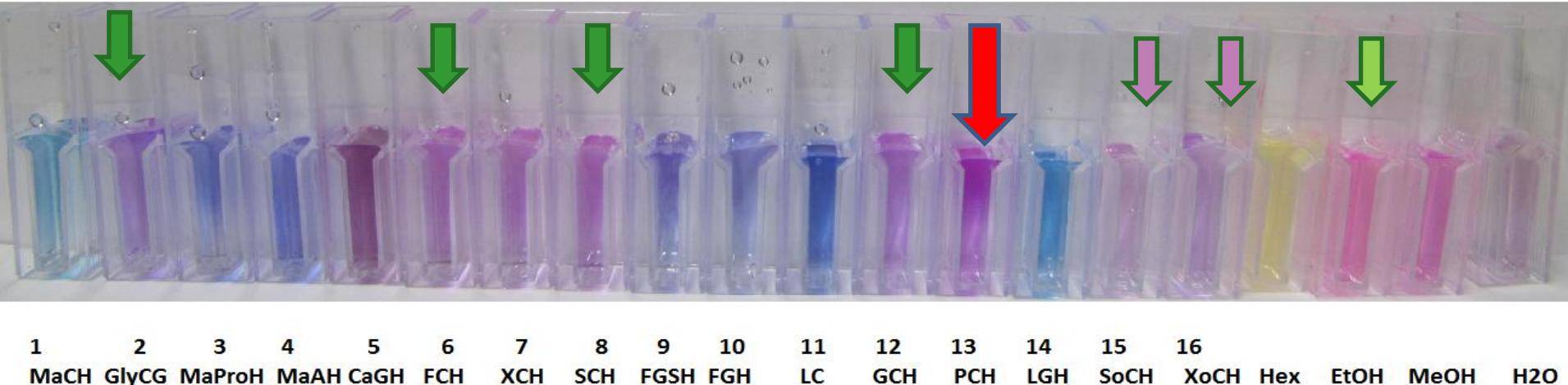
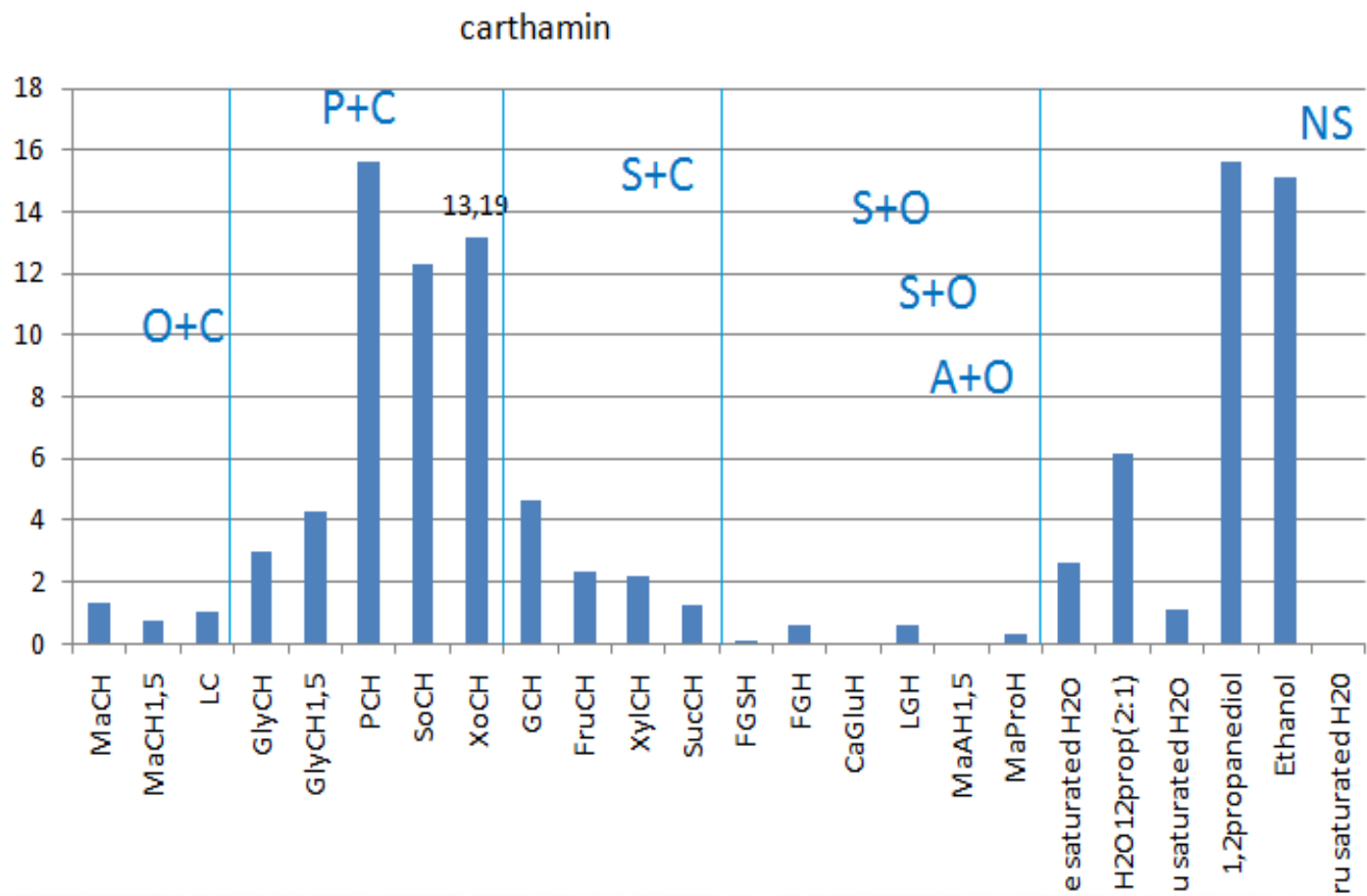
Malic acid-Glucose	1:1
Malic acid-Fructose	1:1
Malic acid-Sucrose	1:1
Citric acid-Glucose	2:1
Citric acid-Trehalose	2:1
Citric acid-Sucrose	1:1
Maleic acid-Glucose	4:1
Maleic acid-Sucrose	1:1

Some examples of deep eutectic solvents

Glucose-Choline chloride- Water	1:1:1
Fructose-Choline chloride- Water	1:1:1
Sucrose-Choline chloride- Water	1:1:1
Glucose-Fructose	1:1
Fructose-Sucrose	1:1
Glucose-Sucrose	1:1
Sucrose-Glucose-Fructose	1:1:1

Malic acid-Glucose	1:1
Malic acid-Fructose	1:1
Malic acid-Sucrose	1:1
Citric acid-Glucose	2:1
Citric acid-Trehalose	2:1
Citric acid-Sucrose	1:1
Maleic acid-Glucose	4:1
Maleic acid-Sucrose	1:1

NADES extractions safflower



Solubility macromolecules (mg/ml)

<i>NADES</i>	<i>Starch</i>	<i>Gluten</i>	<i>DNA</i>
LGH	-	4.8	286.6
GCH	15.8	0.2	2.5
PCH	11.5	0.3	7.7
PMH		4.3	173.7
Water		1.5	252.1
SoCH	-	0.03	2.8

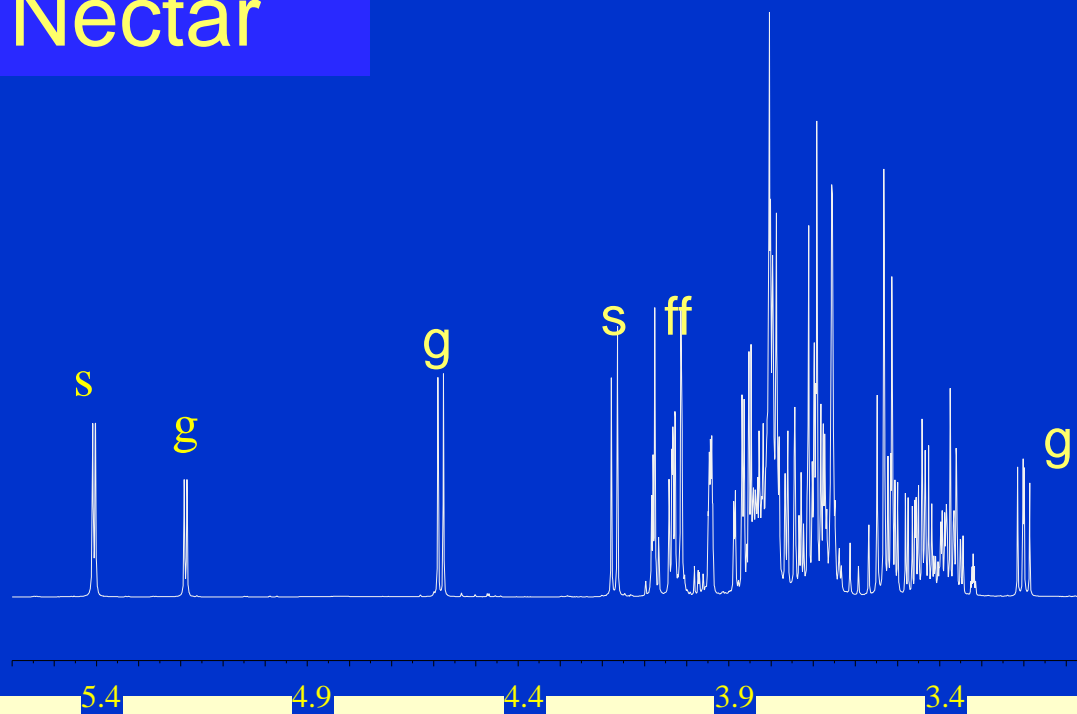
Laccase activity in malic acid-choline Cl (1:1)
0 % water, 2: 25% water, 3: 50% water.



Ocurrence in Plants?

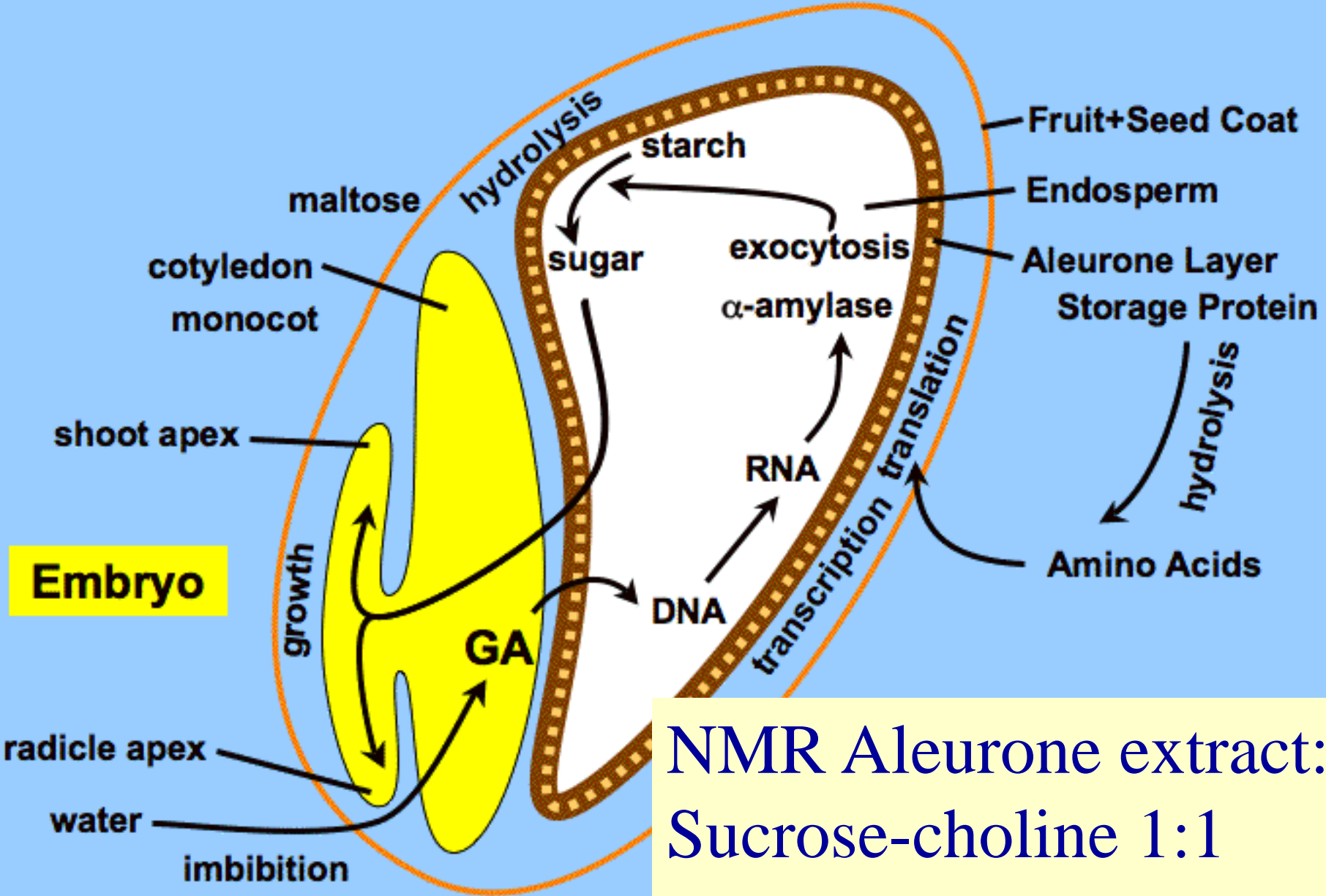
- Plants secrete non-volatile saps
 - To attract insects: nectar

Nectar



^1H NMR *Cleome hassleriana* nectar. s: sucrose, g: glucose, f: fructose

Barley Seed Germination



NMR Aleurone extract:
Sucrose-choline 1:1

NADES may explain

- Biosynthesis of water insoluble compounds
- High level of accumulation of poorly water soluble compounds
- How lichen can survive drought
- How cacti and resurrection plants survive
- How a seed can germinate after 30,000 years in the permafrost
-

You see it, when you understand it.

Johan Cruijff

NADES beginning of life?

- Self organizing structures, liquid crystals
- Different chemistry than in water
- Intermediate polarity between water and lipids
- Water miscible, but remain stable upon dehydration
- Strongly retain water
- Liquid in large temperature range, even far below 0⁰ C

After this existential question
back to basics, experiments for at home!
How do you make the best caipirinha?



How do you make the best caipirinha?

- Sugar is a solvent!
- Sequence of lime extraction is important
- First sugar or cachaça/wodka?
- We measured clear difference of the caipirinha's metabolome as measured by NMR
- But what tastes best?

You may send me the results:
verpoort@chem.leidenuniv.nl

What is the conclusion?

- Everything is connected with everything from macro- to nanoscale
- Communication on all these levels via chemistry, sound, light,
- Plants are superorganisms, as they include many organisms like symbionts and endophytes
- Natural products chemistry is the key to functional genomics and systems biology

Multidisciplinary or interdisciplinary?

- You have your own specific expertise of your discipline.
- You can team up with other disciplines to do an interdisciplinary project.
- Be an expert!

Learn from Nature

Learn from our ancestors!


**Natural products chemistry is
the key for exploring nature in
a systemic way, leading to
understanding and exploiting
nature to our benefit**



Collaboration
makes
the impossible,
possible

Perspectives systems biology, systems chemistry and biodiscovery

- Nature has still many useful undiscovered compounds, enzymes, genes, designs
(e.g. recently discovered: RNAi, artemisinin, taxol, MEP terpenoid pathway, thermophiles)
- Observation based approaches will be the way to discover leads for novel products



Anecdotic examples of important observations

- Discovery of penicillin
 - Growth inhibition zones with two microorganisms on one plate → **Antibiotics**
- Discovery of vinblastine and vincristine
 - Testing plant for antidiabetes, observing effect on leucocytes → **Antitumor medicines**
- Discovery Omeprazole (Losec) no 1 best sold drug worldwide for some 15 years
 - Not active but pro-drug **to treat ulcers**
- Viagra, a failed antihypertension drug → **k€€€**

A photograph of a sandy beach with a large, faint footprint in the sand. The footprint is a large, irregular shape, possibly a bear's paw print, and is the central focus of the image. The sand is light-colored and has some small debris scattered on it. The text is overlaid on the image in a blue, bold, serif font.

Discovery is by chance

**There are no navigators
for research**

**You need to be a good
observer with an open
mind**

10th International Workshop

“Metabolomics”

May 1-5, 2017

Leiden, The Netherlands

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